

Descriptive statistics of household-level independent variables for the paper entitled
 “A Comprehensive Dwelling Unit Choice Model Accommodating Psychological Constructs
 within a Search Strategy for Consideration Set Formation”

Table 1: Descriptive statistics of categorical independent variables

Variable	% of households in the sample
<i>Household income (dollars)</i>	
less than 30,000	12.43
30,001 – 50,000	16.57
50,001 – 75,000	17.31
75,001 – 100,000	18.58
100,001 – 125,000	12.81
125,001 – 150,000	7.18
150,001 – 200,000	8.37
200,001 and above	6.75
<i>Family structure</i>	
Married couple with no children	32.73
Single person never married household	18.30
Nuclear family	26.63
Single person separated/divorced household	13.01
Other/joint household	9.33
<i>Race</i>	
Caucasian	81.70
African-American	4.99
Asian	9.36
Other (Hawaiian, American Indian and Alaska Native)	3.95
<i>Immigration status</i>	
Native household	74.24
All immigrant household	17.59
Combination of immigrant and non-immigrant household	8.16
Presence of a disabled person in the household	9.50
Presence of a senior person (≥ 65 years) in the household	9.29

Table 2: Descriptive statistics of dummy independent variables

Variable	% in the sample
<i>Gender</i>	
Fraction of male adults in the household	49.72
Fraction of female adults in the household	50.28

Table 3: Descriptive statistics of count independent variables

Independent Variables	0	1	2	3	4	5 or more
% of households in each household category	0	21	32	18	19	10
% of households in each “number of adults” category	0	25	58	11	4	2
% of households in each “number of workers” category	0	51	34	11	3	1
% of households in each “full time workers” category	7	56	32	4	1	0
% of households in each “number of workers with the option to work from home” category	78	19	3	0	0	0
% of households in each “number of children of age less than or equal to 10” category	85	12	3	0	0	0
% of households in each “number of children between 11– 16 years of age” category	83	12	5	0	0	0
% of households in each “number of adults with some college degree or less in the household” category	31	30	30	6	2	1
% of households in each “number of adults with bachelor’s degree in the household” category	62	28	9	1	0	0
% of households in each “number of adults with master’s degree in the household” category	85	12	3	0	0	0
% of households in each “number of adults with PhD degree in the household” category	94	4	2	0	0	0