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4 **Location Choice vis-à-vis Transportation: The Case of Apartment Dwellers**  
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6  
7 Michelle Bina  
8 Graduate Student Researcher  
9 Department of Civil, Architectural and Environmental Engineering  
10 The University of Texas at Austin  
11 Email: mbina@mail.utexas.edu

12  
13 Valdemar Warburg  
14 Graduate Student Researcher  
15 Center for Traffic and Transport Technical  
16 University of Denmark  
17 Bygningstorvet 1, 2800 Lyngby, Denmark  
18 Email: valde@post.com

19  
20 Kara M. Kockelman  
21 (Corresponding Author)  
22 Clare Boothe Luce Associate Professor  
23 Department of Civil, Architectural and Environmental Engineering  
24 The University of Texas at Austin  
25 ECJ 6.9, Austin, Texas 78712  
26 Tel: (512) 471-4379  
27 FAX: (512) 475-8744  
28 Email: kkockelm@mail.utexas.edu

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32

33  
34 **Abstract**

35 An understanding of residential location choice is fundamental to behavioral models of land use  
36 and, ultimately, travel demand. Detailed data and predictive models are lacking. The paper  
37 examines the choices of apartment dwellers and explores their reasons for moving, priorities  
38 when choosing a residential location, and tradeoffs involved. In addition to summary statistics of  
39 the data, linear regressions, binary logit, and ordered probit models were utilized to investigate  
40 variations in rent and apartment size, stated preferences of housing, location, transportation, and  
41 access. Binary logit and ordered probit models reveal similar results concerning people's  
42 preferences for accessibility. For instance, families and other multi-person households tend to  
43 place less value on commute times and freeway access and choose apartment improvements over  
44 travel savings. Interestingly, women are more likely to state that they place a higher importance  
45 on commute time and freeway access; but, when asked to choose between travel times and  
46 apartment size, they are more likely to choose the larger apartment. Other models suggest that  
47 being within walking distance of a commercial center increases average rent by \$24 per month.  
48 Increases in distances to the central business district (CBD) and mean neighborhood commute  
49 times reflect lower monthly rents, about \$20 per mile from the CBD and \$24 per added minute of  
50 commute (one-way). Apartments in the urban area tend to be, on average, 75 square feet smaller,  
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3 ceteris paribus (including population density, which has an added effect). These results and many  
4 others provide several valuable insights regarding the location choice of those residing in  
5 apartments.  
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7 **Keywords:** Location choice, logit models, apartment choice, accessibility  
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## 10 **1 Introduction**

11 The past 40 years have seen significant urban shifts in land use and travel behaviors. Rising  
12 income and vehicle ownership have made it possible for many families to purchase apartments in  
13 suburban areas and travel longer distances, resulting in minimal transit use and decentralization  
14 of metropolitan areas. Such shifts make integrated models of land use and transportation very  
15 relevant for prediction of future travel patterns. Residential location choice models can inform  
16 such models.  
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18 This paper focuses on apartment dwellers in order to obtain a clearer picture of the underlying  
19 factors for choosing for their residential choices, vis-à-vis many factors. According to the Census  
20 of Population Survey (CPS), renters comprised 62.7% of movers during 2002 and 2003.  
21 (Schachter 2004) Though they represent the majority of movers, they only represent 33.8% of  
22 U.S. households. And they are a demographic group that has not previously been studied in  
23 much detail. This research developed a survey instrument that asked randomly selected  
24 apartment residents in Austin, Texas about their reasons for choosing to live in an apartment and  
25 for moving, the importance they place on certain housing and location attributes, their travel  
26 patterns, their opinions and values, and basic demographic information. The remainder of the  
27 paper positions the study within the context of prior work, describes the methodologies  
28 employed, and discusses summary statistics of data collected as well as empirical results of  
29 linear regression and discrete choice models. Key results and extensions are discussed in the  
30 conclusions, providing a platform for future research.  
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## 32 **2 Literature Review**

33 The standard framework for residential location choice models hypothesizes a sequence of  
34 decisions that begins with a decision to move and ends with a chosen home and location. (Grigg  
35 1982, Weisbrod et al. 1980, Guiliano 1988, Ben-Akiva and Bowman 1998) Studies have  
36 examined various aspects of residential location choice, such as residential mobility (Speare et  
37 al. 1975), market search (Clark 1982), dwelling type (Boehm 1982, Tu and Goldfinch 1996, Cho  
38 1997), and location choice (Gabriel and Rosenthal 1989, Wadell 1996). These models seek to  
39 identify the determinants of household mobility as well as choice of apartment and location.  
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42 Although there are many residential location choice models, most do not identify reasons to  
43 move. The US Bureau of Census recognized this gap and recently published a couple Current  
44 Population Reports titled “Why People Move” (2001) and “Geographic Mobility” (2004),  
45 containing cross-tabulations and raw distributions. These studies included a high number of  
46 reason-to-move responses in “other” categories, suggesting that there are some unexpected yet  
47 important reasons for moving. The studies did not quantify correlations between multiple  
48 demographic factors and response nor did they identify the type of housing structure or tenure  
49 choice.  
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4 A few residential location choice studies did include reasons for moving. Murie's 1974 study in  
5 England explored the reasons for household move and related them to tenure, housing structure,  
6 and several demographic factors, but the data is out-dated and the housing and tenure options are  
7 very different from the dominant types of current housing. Filion et al. (1999) extensively  
8 investigated the determinants of residential location choice within Kitchener, Canada. They  
9 reported households' reasons for moving but did not relate these to housing structure or  
10 demographics. To the authors' knowledge, no recent study exists that isolates apartment dwellers  
11 and explores their reasons for moving.  
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13 Another important aspect of residential location choice involves the housing search process,  
14 particularly the relative importance of various attributes. Filion et al. (1999) presented some raw  
15 statistics. However, their study did not explore explanatory variables that underlie the varying  
16 importance of such attributes. The 2004 American Community Survey (ACS) also examined  
17 household priorities when deciding where to live. Although Belden et al. (2004) linked gender  
18 and race in the ACS, they presented little analysis and did not relate such priorities to dwelling  
19 type.  
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21 The third aspect of residential location presented in this paper concerns the tradeoffs that  
22 households make when choosing an apartment. A household's choice to move and where to  
23 move is a complex and costly decision. "When people buy or rent housing, they are obtaining a  
24 bundle of goods that includes interior living space; housing services such as schools and parks;  
25 and externalities like neighborhood image, noise, and smog." (NCHRP Report 423A 1999, p.96)  
26 For virtually every household, a residence cannot be found in which all of these housing and  
27 location attributes are optimized; and size, cost, accessibility, or other features may be  
28 compromised. Weisbrod et al. (1980) examined the tradeoffs between transportation and other  
29 factors for recent movers in Minnesota. Although they did calibrate a tenure choice model, they  
30 did not quantify tradeoffs for apartment dwellers nor link demographic characteristics to these.  
31 Belden et al. (2004) explored tradeoffs between commute time and lot size while linking gender  
32 and race. However, they discussed only raw statistics.  
33

34 Overall, the research presented in this paper is unique in that it focuses on apartment dwellers  
35 and addresses their reasons to move, their valuation of various factors while searching for a new  
36 apartment, and the tradeoffs associated in apartment choice and location.  
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### 38 **3 Methodology**

39 Survey design and data collection were undertaken by graduate students at the University of  
40 Texas at Austin during the spring semester of 2005 as part of a collective effort between  
41 researchers and students in a graduate course. The survey was designed as a self-completion  
42 survey and was intended for door-to-door as well as Internet distribution. Several revisions and a  
43 pilot test were executed in order to develop a comprehensive survey, which can be found in Bina  
44 (2005).  
45

#### 46 **3.1 Sampling**

47 The sampling frame for the survey was all apartment dwellers within the Austin area<sup>1</sup>. The 2000  
48 Census estimates 138,757 renter-occupied multi-unit attached housing. A list of 558 apartment  
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3 complexes (representing 115,344 apartments) was obtained from Austin Investor Interests and  
4 the University of Texas at Austin Division of Housing and Food Service datasheet. Thus, the  
5 sampling list obtained seems to be fairly comprehensive (containing 83% of all such units) and is  
6 hopefully, unbiased.  
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9 Due to resource limitations, a stratified cluster sampling approach was used to select apartment  
10 complexes. The stratification recognized four regions of roughly equal populations (200,000  
11 persons). It also recognized complex size since complexes of similar size may be alike in terms  
12 of amenities, which can be important to renters and yet hard to quantify. Thus, sampled  
13 complexes were chosen randomly with equal numbers of “small” (80 or fewer rentable units),  
14 “medium” (81 to 250 rentable units), and “large” (greater than 250 rentable units) complexes.  
15 (The average complex size is roughly 200 apartments.) Six complexes (two of each “size”) were  
16 selected for each of the four regions. However, since data collectors were required to receive  
17 only 40 completed surveys and some fulfilled the quota before sampling every complex, only 17  
18 complexes were actually surveyed. Supplementary data was obtained to describe each  
19 observation’s location. Capital Area Metropolitan Planning Organization (CAMPO) data  
20 provided information on zonal areas, population, number of households, and employment at the  
21 Traffic Serial Zone (TSZ) level; and Census tract information on housing characteristics was  
22 matched to the TSZ.  
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### 24 **3.2 Survey method**

25 After running a pre-test of the survey instrument using 10 demographically diverse apartment  
26 dwellers, the survey was distributed “door-to-door” on Saturdays and Sundays during late  
27 February and early March of 2005. The survey was delivered directly to the first adult answering  
28 the door and collected from respondents around 30 minutes later. The reasons for choosing this  
29 survey method are several: This method permitted faster distribution and response times, as well  
30 as higher response rates (Richardson et al 1995). It also permitted better data quality by allowing  
31 respondents to get their questions answered directly. Candy bars and maps were offered as  
32 incentives, and cards advertising the website URL were posted at unopened doors.  
33

### 34 **3.3 Response rates**

35 A total of around 1600 apartments were visited; out of these, 28% answered the door. Only 450  
36 doors were opened, perhaps because no one was home, lived, or wished to answer the door at the  
37 others. This is largely a quality neutral loss, though certain travel, location choice or other  
38 relevant characteristics may be associated with those living in the non-response apartments. The  
39 surveys were conducted on weekend days only, when most people, regardless of employment  
40 type, may be assumed to have the same chance of being at home.  
41

42 Of the 450 who answered the door, 260 chose to return a survey, suggesting a response rate of  
43 58%. However, only 240 of those surveys were fully completed. So the real response rate was in  
44 fact 53%. Generally, women were more likely to answer the doors than men, and younger  
45 persons were more likely to answer the door than older persons. Among the women who  
46 answered their doors, more than half agreed to fill out the survey, while slightly less than half of  
47 the men agreed. Elderly persons appeared much more reluctant to take the survey than younger  
48 people. Also of some interest is the fact that both men and women were more responsive when a  
49 person of the opposite gender was asking, even in cases where there were two students of  
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3 different gender interviewing at the same time (with one standing in the background). In such  
4 cases, the female interviewer tended to achieve higher response rates, confirming previous  
5 response rate studies.  
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### 7 8 **3.4 Weights**

9 Several of the 240 “completed” surveys required some data imputation (as discussed below).  
10 Weights to correct for age, gender, and household income were created using most recent 5%  
11 Public-Use Microdata Sample (PUMS) for Austin metro area renters in apartment buildings (not  
12 including those in institutionalized group housing units or those under the age of 18). The sample  
13 weights were created for 18 groups of people, as characterized by 3 age groups (18-35, 36-55,  
14 56+ years of age), 3 household income groups (\$0-\$24,999, \$25,000-\$49,999, \$50,000+), and  
15 gender.  
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### 17 **3.5 Imputed data values**

18 Where feasible, missing data was imputed. For example, rents were determined by comparing  
19 apartment units with others obtained from the same apartment complex. In many cases these  
20 were virtually identical. When rent values varied across a complex, comparisons based on rent  
21 per square foot as a function of bedrooms and bathrooms provided a clear indication of the  
22 appropriate rent category.  
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24 Square footage was imputed similarly, recognizing the number of rooms and rent levels within  
25 each apartment complex. However, since the variation of square footage within each apartment  
26 is much greater than rent variations (possibly due to the respondents’ ignorance of exact square  
27 footage, as compared to rent), some values could not be imputed with sufficient certainty and  
28 remained missing.  
29

30 Missing values for respondent age were imputed using ordinary least squares (OLS) regression  
31 techniques. A two-sample t-test suggested that age values were missing at random across  
32 observations. Stochastic regression imputation was used<sup>2</sup>.  
33

34 As with many surveys, many household income responses were missing. Since this variable was  
35 reported categorically (i.e., as “grouped data”), a multi-threshold variation of the tobit model was  
36 used in LimDep software in order to provide an underlying continuous model for income  
37 prediction. These continuous values were then used for missing values, while category mid-  
38 points were used for all reporting households.  
39

## 40 **4 Data Analysis and Results**

41 The following discussion presents sample characteristics and results of behavioral regression  
42 models. Table 1 provides several summary statistics that characterize apartment dwellers in the  
43 sample.  
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45 Many practitioners and researchers are interested in why a household chooses a particular  
46 dwelling type. The survey asked the respondents to indicate their main reason for choosing to  
47 live in an apartment. 44% indicated affordability, 18% needed a short-term residence, 15%  
48 appreciated the size, relative to their needs, 13% wanted low maintenance, and 9.5% chose  
49 “other” as a response. Based on these responses, one might hypothesize that lower income and  
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3 smaller households tend to live in apartments. 2000 Census PUMS data for the Austin metro  
4 area confirms this hypothesis, indicating that the average household income of those living in  
5 apartments is \$35,996 – or less than half that of non-apartment dwellers (\$74,163). Moreover,  
6 the average household size for those residing in apartments is 2.08 persons, whereas an average  
7 of 2.63 persons live in other types of dwelling units.  
8

#### 9 10 **4.1 Reasons for Moving**

11 Simply knowing why people move can be very helpful in developing residential choice models.  
12 The survey asked respondents to indicate their primary reason for moving to their current  
13 apartment. Table 2 compares these results to those of the 2003 U.S. CPS, which sampled over  
14 40,000 recently relocated households across the U.S.  
15

16 The comparisons suggest that Austin’s apartment dwellers differ from recent U.S. movers in  
17 several ways. The greatest difference between the two is the high percentage of apartment  
18 dwellers surveyed that moved for an easier commute. This may be attributed to Austin’s heavy  
19 congestion and limited freeway corridors. The next greatest difference relates to those moving  
20 for a new job/job transfer: 4.77% more apartment dwellers stated this as their primary reason for  
21 moving. A new job or job transfer often signals a long-distance move; and the Census results  
22 support this by indicating that the most common single reason for an intercounty or international  
23 move is a new job or job transfer. (Schachter 2004) Long-distance movers may be more inclined  
24 to choose an apartment, in order to become more familiar with the area before buying a home. A  
25 third difference is the higher percentage of apartment dwellers seeking less expensive housing,  
26 which is intuitive since apartments are generally a less expensive housing option. Finally, a  
27 higher percentage of apartment dwellers moved to begin college studies, which also is intuitive,  
28 since many college students rent apartments and Austin has a relatively high population of  
29 college students (13.7% vs. 8.32% in the US).  
30

#### 31 **4.2 Priorities during Housing Search**

32 Once a household has chosen to move, the process of searching for a new apartment/location  
33 begins. During this search, a household has priorities for key features. So respondents were  
34 asked to rank the importance of several housing and location attributes. Table 3 lists these  
35 attributes, along with the “mean” ranks for the corrected (population weighted) sample.  
36

37 Predictably, price is the important attribute to apartment dwellers. Of course, price is a key  
38 criterion in virtually any choice, for most people. Moreover, lower income households tend to  
39 rent (as discussed earlier), and therefore may be more concerned with this attribute. Commute  
40 time is the next most important attribute, which, as explained earlier, may be credited to Austin’s  
41 traffic congestion. Commute time is just one of several access attributes that were included in the  
42 survey. By summing the weights of all variables, access attributes carry less importance than  
43 non-access attributes (40% vs. 60%).  
44

45 Surprisingly, the quality of and distance to local public schools attributes were rated least  
46 important. Perhaps this is because apartment dwelling households tend to contain fewer children.  
47 The 2000 Census suggests that 20.4% of U.S. households living in an apartment have children,  
48 as compared to 30.3% among non-apartment households. Ordered probit models were created to  
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3 analyze the underlying factors that influence these scores. And the presence of children was a  
4 statistically significant variable in some cases.  
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## 6 **5 Model results**

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8 Weighted least squares (WLS), binary logit, or ordered probit regression models were used to  
9 analyze response to the various types of survey questions posed. The results are as follows:

### 10 **5.1 Linear regression analyses of rent and square footage**

11 Linear regression models (Table 4), weighted by population correction factors, were used to  
12 examine how rent and square footage relate to various demographic and location variables. This  
13 is valuable information in determining where to build and zone for multifamily apartment  
14 complexes (as well as how to price such units). The results also provide a sense of the tradeoffs  
15 that households make in terms of cost (rent) and benefits (e.g., interior square footage). As  
16 shown in Table 4, all variables that were expected to have an impact were included in the initial  
17 specifications. The final model specifications emerged from a systematic procedure of  
18 eliminating statistically insignificant variables, combined with intuitive considerations. Final  
19 adjusted  $R^2$  values exceeded 0.5, suggesting a reasonable fit – but also the fact that many other  
20 variables are at play here.  
21

#### 22 **5.1.1 Rent model**

23 The average rent in the dataset was \$693 per month. Each added bedroom's estimated value is  
24 \$119, and each bathroom \$109. While an added bedroom may be more useful to many  
25 households and offer more space than a bathroom, bathrooms are expensive to build and service.  
26 Having a commercial center within walking distance adds around \$24 per month in rent. And  
27 brand new apartments are expected to command \$44 more per month.  
28

29 Non-Caucasian households tend to pay \$52 less per month, while those with children tend to pay  
30 around \$47 less per child. Those with higher levels of education tend to pay more (e.g.,  
31 \$110/month by those with a Master's degree). Such attributes may be proxying for location  
32 effects not captured by other model variables. These other variables include proximity to the  
33 CBD, which is valued quite favorably: Every mile less in travel distance to the CBD contributes  
34 an average of \$20 in monthly rent. A similar trend is visible in the mean-travel-time-to-work  
35 variable: For every minute less of commute time, rents rise by \$24/month.  
36

37 Rents also tend to rise with population density, ceteris paribus: Another 3,000 people per square  
38 mile (or 4.7 persons per acre) is associated with rents that are \$55 per month higher. However,  
39 increased transit stop density counters this effect: Another 50 bus stops per square mile averages  
40 \$67 less in monthly rent. This may due to the fact that the use of bus transportation is more  
41 widespread among lower income households. It also may relate to a greater presence of  
42 commercially used, busy streets, where bus stops are common, but noise, congestion, and other  
43 issues limit desirability for residential use. Many of these same features are at play in apartment  
44 size estimation, as discussed next.  
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#### 46 **5.1.2 Square footage**

47 The WLS model of apartment size suggests that another bedroom adds around 152 square feet,  
48 and an extra bathroom 179 square feet. Since bedrooms tend to be quite a bit larger than  
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bathrooms, this result is most likely an indication that the overall size of an apartment is influenced by the number of bathrooms. In other words, the model specifications does not suggest that bathrooms have an average size of 179 square feet; but, rather, having more than one bedroom may be an indicator of a “luxury” apartment, offering more space throughout the unit.

Households with children appear to use less space, dropping about 22 square feet per child, which is not an intuitive result. One would expect families with children to require more space. However, it could be an indication that families with many children have tighter budgets and thus they are forced to select smaller apartments, everything else constant. This is consistent with the results of WLS models of rent, in section 5.1.1, which suggests that families with children pay less in rent than childless households. Since children add more expenses to the family, such households cannot necessarily afford as expensive (and large) an apartment as households without children. This conclusion is further reinforced when one looks at higher-income households. They tend, *ceteris paribus* to choose more spacious apartments (0.77 square feet more per \$1,000 in annual income). Respondents with master’s degrees or higher levels of education tend to live in apartments that average an additional 94 square feet.

As expected, smaller apartments are found in Austin’s “urban areas” (70 square feet less than in non-urban areas, as defined by CAMPO). Higher population densities are associated with smaller apartments, as expected: Another 3,000 persons per square mile is associated with 130 less square feet. Interestingly, after controlling for these two types of variables, size is estimated to fall with distance from the CBD (at a rate of 37 square feet per mile). This may indicate that those willing to pay to live more centrally also want larger units. Access and size both come at a price, however, as discussed earlier.

## 5.2 Logit results for binary choice experiments

The six stated preference questions were developed in order to appreciate which apartment respondents prefer. All six scenarios presented a choice between an improved apartment or neighborhood feature and a transportation improvement. The scenarios and their weighted choice percentages are as follows:

- Scenario 1: 200 extra SF (47%) vs. freeway proximity reducing commute time by half (53%).
- Scenario 2: An apartment with friend or relatives nearby (55%) vs. an apartment near a light rail station that can take the respondent to work or school (45%).
- Scenario 3: A suburban apartment with plenty of parking (66%) vs. a downtown apartment with one parking space (and additional parking spaces costing \$60 per month) (34%).
- Scenario 4: An apartment close to a shopping center (41%) vs. a larger kitchen/living room (59%).
- Scenario 5: An apartment close to a bus stop (46%) vs. one offering a park view (54%).
- Scenario 6: A brand new apartment and complex (77%) vs. an older apartment that is 5 miles closer to a shopping center (23%).

Table 5 shows the model results for the six scenarios. In every comparison, Apartment 2 is the base choice, meaning that the parameter estimates represent the additional utility of Apartment 1, as compared to Apartment 2. As before, elimination of statistically insignificant variables and



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3 intuitive considerations have been used to obtain the final specifications. A p-value of 0.20 was  
4 generally accepted as the upper limit of statistical significance. However, the relatively small  
5 sample sizes make it difficult to obtain statistical significance on all variables of interest.  
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7 This section describes preferences by demographic groups, as revealed by the model results.  
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### 9 **5.2.1 Household size and income**

10 Larger households and married couples tend to prefer larger apartments and more parking, as one  
11 might expect, while single-person households are more likely to opt for a shorter commute time  
12 and a downtown location. Larger households also tend to value apartment enhancements over  
13 access improvements. Hence, they are more likely to choose better appliances and a newer  
14 apartment than reduced shopping travel time (Scenario 6). Those with children are more likely to  
15 opt for a nearby park (where their children can play, ostensibly) than transit access. Those with  
16 many workers, however, are attracted by the light rail option. Higher-income households tend to  
17 value a park view over bus stop proximity, and a newer complex over nearby shopping, perhaps  
18 because travel costs (including parking) are of less importance to them.  
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### 20 **5.2.2 Ethnicity and gender**

21 Ethnicity parameters emerge as statistically significant in four scenarios, but only when grouped  
22 (as Caucasian and non-Caucasian). In general, the results suggest that non-Caucasian households  
23 are more interested in shorter travel times (to shopping and workplaces) than in better apartment  
24 features. This may indicate that these demographic groups depend more on public transportation  
25 or other non-SOV modes, or it may be they are more time-constrained in their activities.  
26

27 Women appear to prefer larger apartments, over reduced commute times, relative to male  
28 respondents. That may be due to shorter commute times, on average, for women (their average  
29 commute times are roughly the same: 21.82 minutes for men vs. 20.47 minutes for women).  
30 Sermons and Koppelman's (2001) work suggests that women spend less time commuting due to  
31 their greater participation in household activities.  
32

### 33 **5.2.3 Education and employment**

34 Education and employment status also affect respondent priorities. Scenarios 3 and 4 suggest that  
35 more highly educated persons are more likely to choose reduced travel times (to shopping) and a  
36 downtown location, possibly because they tend to work longer hours and/or have higher values  
37 of time, ceteris paribus. Full-time workers also are more attracted to travel time savings, in their  
38 commutes. And retired persons tend to be more impressed by shopping access (than by newer  
39 apartments).  
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### 41 **5.2.4 Apartment location**

42 In all six scenarios, supplementary data regarding current apartment location indicate that urban  
43 area apartment dwellers are more likely to choose shorter commute times, better public  
44 transportation facilities and proximity to shopping centers. Such households may be more  
45 accustomed to using (and dependent on) public transit. The distance-to-CBD parameter suggests  
46 that households located further from the CBD are more likely to opt for better public  
47 transportation (bus and rail) options. This could be an indication that public transportation in the  
48 suburbs does not meet the requirements of the citizens in those areas.  
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5 **5.3 Ordered probit analysis of the importance of access**

6 Ordered probit models were used to explore priorities during the housing search process. Since  
7 the variables of primary interest concern accessibility and its impact on location choice,  
8 explanatory variables like commute time, distance/travel time to shopping, access to major  
9 freeways, and access to public transportation were studied. Final model specifications are shown  
10 in Table 6, and these provide some interesting results.

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12 Those who view commute time as more important tend to be female, non-Caucasian, highly  
13 educated (master's degree or higher), and have no children. Among these, the presence of  
14 children is the most practically significant, causing more than a one-point gain in terms of  
15 importance (which is scored from 1 to 5). A graduate degree is almost as significant, in this  
16 same sense.

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18 Those who view shopping access as more important tend to be older, Hispanic or Latino, having  
19 fewer workers in the household, and living with family members (but not with a spouse and  
20 children). Transit access is rated as more important by students, non-Caucasians, and those  
21 with fewer vehicles, lower levels of education, and lower household income. Freeway access is  
22 rated higher by females, Hispanics, Latinos and African -Americans, those of lower educational  
23 attainment, and those without children at home. Those living with family and/or a significant  
24 other are also more likely to rate freeway access highly.

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26 These various attributes, and preferences, offer one a sense of the consumer market for different  
27 locations.

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29 **5.4 Some potential applications of results**

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31 The results of these models tell a bigger story than simply who is more attracted to what and  
32 what they are willing to pay. For example, the logit results suggest that if a developer and/or  
33 community wishes to attract well-educated, high-earning full-time workers, it might best focus  
34 on building nice apartments close to downtown, while improving access to public transportation.  
35 In order to attract families with children, however, they should build large apartment complexes  
36 in the suburbs with access to recreation facilities and shopping.

37  
38 Another possible goal of communities is greater ethnic and racial integration. Since non-  
39 Caucasian respondents appear to value public transit access, improvements in bus and/or  
40 additions of light rail service in neighborhoods dominated by Caucasian households may serve  
41 such objectives. Rents should probably be kept moderate in enough units to ensure affordability  
42 for a variety of household types.

43  
44 The model of rent arguably indicates substantial differences in willingness to pay. For example, a  
45 white single person, with a graduate degree and an annual income of \$80,000 is estimated to pay  
46 \$1216 per month for a single-bedroom, single-bathroom, new apartment, with a commercial  
47 center nearby, one mile from the CBD, and a mean commute time of 10 minutes (and densities  
48 of 3000 persons and 17 bus stops per square mile). In notable contrast, a non-Caucasian with  
49 three children, a bachelor's degree or less, and an annual income of \$30,000 is willing to pay  
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3 only \$874 per month for the very same apartment. Of course, an apartment of this type may not  
4 be available at that price, suggesting that certain demographic groups will be priced out of this  
5 market. Such distinctions support that notion that market forces can (and do) result in substantial  
6 clustering of households, by income education transportation needs, and other factors.  
7

8  
9 Finally, in order to deal with issues of congestion, transit-oriented designs that cater to a variety  
10 of preferences may be of interest. By locating an apartment complex in the suburbs around a  
11 light or commuter rail station, and by offering several apartment sizes and price ranges, one may  
12 meet the needs and suit the preferences of many households – including families with children,  
13 those desiring more than one parking space, and, at the same time, single persons of relatively  
14 low income but who would value the transit access and relatively affordable accommodation.

15  
16 The previous examples are just some of the applications one might devise from the results of this  
17 work. The data set and various models are hoped to be a valuable source for more informed  
18 policymaking, land development practices, and transportation system design.  
19

## 20 **6 Conclusions and Extensions**

21 This work provides new insights into location and dwelling choices by those living in apartments  
22 in the Austin area. One particularly valuable aspect of the research lies in the data set itself. The  
23 focus is on apartment dwellers (rather than home owners), and questions range from reasons for  
24 moving, to rent and apartment attributes, to tradeoffs between pairs of key access-dwelling  
25 qualities, and to ratings of individual attributes.  
26

27 One finds that apartment dwellers may have very different reasons for moving than home owners  
28 and others; for example, a new job (or job transfer) is far more common. Rent and apartment size  
29 models reveal several tradeoffs that households make: for example, another bedroom adds  
30 approximately \$119 to monthly rent and newness \$44, while access to commercial centers adds  
31 around \$24. Rents fall by about \$20 per month for each additional mile away from the CBD, and  
32 by \$24 for each added commute-time minute. A higher bus stop density also is associated with  
33 lower rents. Urban area apartments run about 75 square feet smaller than others, ceteris paribus,  
34 and those in more densely populated neighborhoods run smaller (about 28 square feet smaller for  
35 every added person-per-acre).  
36

37 Binary logit models of stated preferences suggest that multi-person households, married couples,  
38 and those with children tend to prefer larger and newer apartments as well as better recreation  
39 facilities and suburban locations, while single-person households are more likely to choose a  
40 shorter commute and more central locations. Additionally, the results suggest that women prefer  
41 more space to a percentage reduction in commute time, as compared to men. Women and non-  
42 Caucasian apartment dwellers tend to be more concerned with accessibility. Those living without  
43 children tend to more concerned about commute times and freeway access, everything else  
44 constant.  
45

46 Finally, although this study offers significant insights, several extensions would be valuable.  
47 Ideally, more persons in more locations would be surveyed, producing greater variety in spatial  
48 as well as demographic characteristics. A random sample (rather than choice-based sample) of  
49 apartment dwellers would permit calibration of a location choice model, to more formally  
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3 determine the neighborhood, price, and access factors (and tradeoffs) that are at play in  
4 apartment choice. With such data sets and models on hand, prediction of future land use patterns  
5 as well as the viability of new forms of residential design will be greatly enhanced.  
6

## 7 **Acknowledgments**

8  
9 Survey design and collection was completed by students in a graduate course. Without the help  
10 of Ahmed Qatan, Shadi Hakimi, Nick Lownes, and Shashank Gadda, the data set would not have  
11 been obtained. Undergraduates Robin Lynch and Daniel Villalobos also aided in the collection  
12 process, as well as Stacey Bricka. A special thanks to Ahmed Qatan for making the survey  
13 available on the Internet. We would also like to recognize the Southwest University  
14 Transportation Center (SWUTC) for funding this research project.  
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## 16 **Endnotes**

17  
18 <sup>1</sup> This sampling area is the 787xx Zip Code Tabulation Area (ZCTA), which has a population of 777,789.

19 <sup>2</sup> This technique uses a stochastic draw to impute the data, by adding a random term to a regression models estimate  
20 of age. Little and Rubin (1987) concluded that this method suffers less from bias than relying on the regression  
21 model's "best" or average guess. The two-sample test used data from records providing age information, and those  
22 without.  
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Table 1. Characteristics of sample

| Variables                                 |  | Min.   | Max.   | Mean     | Std. dev. | Number of observations |
|---|--|--------|--------|----------|-----------|------------------------|
| <b>Apartment features (self-reported)</b> | Number of bedrooms                       | 1      | 4      | 1.61     | 0.65      | 235                    |
|   | Number of bathrooms                      | 1      | 4      | 1.46     | 0.56      | 234                    |
|   | Rent (dollars per month)                 | 150    | 1,500  | 673.33   | 263.54    | 240                    |
|   | Interior size (square feet)              | 300    | 1,700  | 861.70   | 285.36    | 235                    |
|   | Commute to work/school                   | 3      | 100    | 19.59    | 14.34     | 222                    |
|   | Travel time to grocery store             | 3      | 100    | 8.01     | 8.90      | 232                    |
|   | Travel time to mall                      | 3      | 100    | 15.86    | 12.86     | 238                    |
| <b>Household information</b>              | Household size                           | 1      | 4      | 2.08     | 1.03      | 240                    |
|   | Number of workers in household           | 0      | 4      | 1.28     | 0.80      | 239                    |
|   | Number of children                       | 0      | 4      | 0.48     | 0.93      | 239                    |
|   | Number of licensed drivers in household  | 0      | 4      | 1.52     | 0.79      | 238                    |
|   | Number of vehicles                       | 0      | 5      | 1.38     | 0.76      | 240                    |
|   | Household income (\$1000/year)           | 13     | 200    | 37.86    | 27.95     | 240                    |
| <b>Respondent information</b>             | Married                                  | 0      | 1      | 0.28     | 0.45      | 237                    |
|   | Age                                      | 18     | 83     | 32.83    | 12.80     | 240                    |
|   | Male (indicator)                         | 0      | 1      | 0.51     | 0.50      | 240                    |
|   | Number of days per week typically driven | 0      | 7      | 5.42     | 2.30      | 238                    |
|   | Caucasian                                | 0      | 1      | 0.48     | 0.50      | 239                    |
|   | Hispanic/Latino                          | 0      | 1      | 0.28     | 0.45      | 239                    |
|   | African-American                         | 0      | 1      | 0.10     | 0.31      | 239                    |
|   | Asian                                    | 0      | 1      | 0.09     | 0.29      | 239                    |
|   | Other ethnicity                          | 0      | 1      | 0.04     | 0.20      | 239                    |
|   | Non-Caucasian                            | 0      | 1      | 0.52     | 0.50      | 239                    |
|   | Living alone                             | 0      | 1      | 0.37     | 0.48      | 240                    |
|   | Living with friends                      | 0      | 1      | 0.15     | 0.36      | 240                    |
|   | Living with family                       | 0      | 1      | 0.29     | 0.46      | 240                    |
|   | Living with significant other            | 0      | 1      | 0.17     | 0.38      | 240                    |
|   | Less than high school                    | 0      | 1      | 0.05     | 0.23      | 238                    |
|   | High school                              | 0      | 1      | 0.37     | 0.48      | 238                    |
|   | Associate's or technical degree          | 0      | 1      | 0.16     | 0.37      | 238                    |
|   | Bachelor's degree                        | 0      | 1      | 0.29     | 0.46      | 238                    |
|   | Master's degree or higher                | 0      | 1      | 0.13     | 0.33      | 238                    |
|   | Employed full-time                       | 0      | 1      | 0.56     | 0.50      | 238                    |
| Employed part-time                        | 0  | 1      | 0.09   | 0.29     | 238       |                        |
| Full-time student                         | 0  | 1      | 0.19   | 0.40     | 238       |                        |
| Homemaker                                 | 0  | 1      | 0.03   | 0.16     | 238       |                        |
| Unemployed                                | 0  | 1      | 0.08   | 0.27     | 238       |                        |
| Retired                                   | 0  | 1      | 0.05   | 0.21     | 238       |                        |
| <b>Supplementary data)</b>                | Urban (indicator)                        | 0      | 1      | 0.74     | 0.44      | 240                    |
|   | Distance to CBD                          | 1      | 15     | 6.59     | 2.95      | 240                    |
|   | Neighborhood mean travel time to work    | 17     | 27     | 22.90    | 2.88      | 240                    |
|   | Neighborhood median household income     | 17,596 | 63,662 | 34,542   | 13,044    | 240                    |
|   | Neighborhood median rent                 | 581    | 911    | 714.62   | 86.18     | 240                    |
|   | Cost for home-based work trips           | 4,477  | 6,998  | 4,992    | 697       | 240                    |
|   | Cost for home-based non-work trips       | 4,671  | 7,718  | 5,291    | 825       | 240                    |
|   | Population density (people/ square mile) | 900    | 11,437 | 3,366.58 | 1,888.19  | 240                    |
|   | Percent of non-Caucasian residents       | 0.12   | 0.64   | 0.35     | 0.16      | 240                    |
|   | Employment per square mile               | 212    | 6,821  | 1,551.52 | 1,530.36  | 240                    |
| Bus stops per square mile                 | 11                                       | 150    | 71.26  | 36.63    | 240       |                        |

**Table 2. Primary reason for moving**

| Primary Reason for Moving (Sample Results)                                  | Frequency | Percent* | Primary Reason for Moving (Census Results) | Percent |
|---|-----------|----------|--|---------|
| Wanted new/better apartment   | 44        | 18.74%   | New/better house/apartment                 | 19.8%   |
| Easier commute  | 40        | 17.03%   | Other family reason                        | 12.6%   |
| Other   | 36        | 15.33%   | Other housing reason                       | 11.0%   |
| New job/job transfer  | 32        | 13.57%   | Wanted to own home/not rent                | 10.2%   |
| Wanted/needed less expensive housing  | 24        | 10.33%   | New job/job transfer                       | 8.8%    |
| Planned to attend or graduate from college                                  | 15        | 6.33%    | To establish own household                 | 7.0%    |
| Marriage or divorce   | 14        | 6.16%    | Change in marital status                   | 6.7%    |
| Wanted to rent  | 13        | 5.64%    | Cheaper housing                            | 6.5%    |
| Birth/adoption  | 9         | 3.73%    | Better neighborhood/less crime             | 3.8%    |
| Change of climate   | 6         | 2.40%    | Closer to work/easier commute              | 3.2%    |
| Retiring  | 1         | 0.39%    | Attend/leave college                       | 2.5%    |
| Health reasons  | 1         | 0.36%    | Other reason                               | 2.5%    |
| * corrected percentages weighted for Austin’s apartment dwelling population |           |          | To look for work/lost job                  | 1.9%    |
|   |           |          | Other work reason                          | 1.4%    |
|   |           |          | Health reasons                             | 1.4%    |
|   |           |          | Change of climate                          | 0.4%    |
|   |           |          | Retired                                    | 0.3%    |
|   |           |          |  |         |



**Table 3. Mean rank of importance of housing and location attributes**

| Housing/Location Attributes                      | Mean Rank<br>(where 1 is very unimportant<br>and 5 is very important) |
|--|---|
| Price  | 3.663   |
| Commute time to work                             | 3.277   |
| Perception of crime rate                         | 3.246   |
| Attractive neighborhood appearance               | 3.166   |
| Commute time to school                           | 3.145   |
| Access to major freeways                         | 3.095   |
| Noise  | 2.991   |
| Distance/travel time to shopping                 | 2.645   |
| Social composition of the neighborhood           | 2.632   |
| Neighborhood amenities / recreational facilities | 2.621   |
| Access to public transportation                  | 2.571   |
| Views  | 2.494   |
| Closeness to friends or relatives                | 2.406   |
| Quality of local public schools                  | 2.243   |
| Distance to local public schools                 | 2.218   |

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**Table 4. Final linear regression models of rent and square footage**

| Variables  |   | Monthly rent (\$) |                 | Square footage (sq. ft.) |                 |
|--|---|-------------------|-----------------|--------------------------|-----------------|
|  |   | $\beta$           | <i>p</i> -value | $\beta$                  | <i>p</i> -value |
|  | Constant  | 993.71            | 0.00            | 809.98                   | 0.00            |
| <b>Apartment and neighborhood features (self-reported)</b> | Number of bedrooms                              | 118.90            | 0.00            | 152.52                   | 0.00            |
|  | Number of bathrooms                             | 109.28            | 0.00            | 179.17                   | 0.00            |
|  | Commercial center within walking distance (0-4) | 24.41             | 0.13            |                          |                 |
|  | Relatively new apartment (0-4)                  | 43.81             | 0.00            |                          |                 |
|  | Travel time to mall (min.)                      |                   |                 | -2.60                    | 0.02            |
| <b>Age and ethnicity</b>                                   | Age   |                   |                 |                          |                 |
|  | Non-Caucasian                                   | -52.67            | 0.06            |                          |                 |
| <b>Education level</b>                                     | Lower education (base)                          | 0                 | N/A             | 0                        | N/A             |
|  | Master's degree or higher                       | 110.01            | 0.00            | 94.29                    | 0.02            |
| <b>Household information</b>                               | Number of children                              | -46.57            | 0.00            | -22.55                   | 0.16            |
|  | Household income (per \$1000 annual salary)     | 0.81              | 0.19            | 0.77                     | 0.16            |
| <b>Supplementary data</b>                                  | Urban Indicator                                 |                   |                 | -70.06                   | 0.09            |
|  | Distance to CBD (miles)                         | -19.50            | 0.01            | -37.50                   | 0.00            |
|  | Neighborhood mean travel time to work (minutes) | -24.31            | 0.00            |                          |                 |
|  | Population density (people per square mile)     | 0.02              | 0.03            | -0.04                    | 0.00            |
|  | Number of bus stops per square mile             | -2.52             | 0.00            |                          |                 |
|  | Number of observations                          | 209               |                 | 229                      |                 |
|  | Adjusted R <sup>2</sup>                         | 0.551             |                 | 0.508                    |                 |

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**Table 5. Final binary logit models of stated preference questions**

| Variables                   |  | Scenario 1:<br>200 extra sq. feet vs. shorter commute |      | Scenario 2:<br>Friends/relative s nearby vs. light rail to work |      | Scenario 3:<br>Suburban location vs. downtown with one parking spot (extra spot = \$60) |      | Scenario 4:<br>Closer to shopping vs. larger kitchen |       | Scenario 5:<br>Close to bus stop vs. view of park |      | Scenario 6:<br>Brand new complex vs. 5 miles to shopping center |      |
|-----------------------------|--|---|------|---|------|---|------|--|-------|---|------|---|------|
|                             |  | $\beta$   | $p$  | $\beta$   | $p$  | $\beta$   | $p$  | $\beta$  | $P$   | $\beta$   | $p$  | $\beta$   | $p$  |
|                             | Constant                                   | -0.64   | 0.73 | 3.66  | 0.00 | 1.60  | 0.00 | -2.81  | 0.00  | -2.31   | 0.02 | 4.69  | 0.03 |
| <b>Living situation</b>     | Number of workers                          |   |      | -0.55   | 0.01 |   |      |  |       | -0.25   | 0.12 |   |      |
|                             | Number of children                         |   |      |   |      |   |      |  |       |   |      |   |      |
|                             | Married                                    | 0.80  | 0.02 |   |      | 0.68  | 0.09 | 0.42   | 0.16  |   |      |   |      |
|                             | Living alone                               | -0.68   | 0.04 | -0.78   | 0.02 | -0.99   | 0.00 |  |       |   |      | -0.59   | 0.09 |
| <b>Ethnicity and gender</b> | Non-white                                  |   |      |   |      | 0.74  | 0.02 | 0.64   | 0.02  | 0.73  | 0.01 | -0.64   | 0.06 |
|                             | Male                                       | -0.70   | 0.02 |   |      | -0.61   | 0.05 |  |       |   |      |   |      |
| <b>Education</b>            | Less than high school                      |   |      |   |      |   |      | -1.38  | -0.08 |   |      |   |      |
|                             | Master's or higher                         |   |      |   |      | 1.43  | 0.01 |  |       |   |      |   |      |
| <b>Employment Status</b>    | Full-time                                  | 0.51  | 0.09 |   |      |   |      |  |       |   |      |   |      |
|                             | Retired                                    |   |      |   |      |   |      |  |       |   |      | -1.52   | 0.06 |
| <b>Income</b>               | Household income(per \$1000 annual salary) |   |      |   |      |   |      |  |       | -0.01   | 0.01 | 0.01  | 0.08 |
| <b>Supplementary data</b>   | Urban indicator                            | -0.78   | 0.13 | -1.47   | 0.00 | -1.19   | 0.00 | 0.92   | 0.01  | 0.84  | 0.04 | -0.93   | 0.07 |
|                             | Distance to CBD                            | -0.18   | 0.01 | -0.21   | 0.00 |   |      |  |       | 0.14  | 0.05 |   |      |
|                             | Neighborhood mean travel time to work      | 0.12  | 0.07 |   |      |   |      |  |       |   |      | -0.11   | 0.15 |
|                             | Population density                         |   |      |   |      |   |      |  |       | 0.00  | 0.02 |   |      |
|                             | #Observations                              | 231   |      | 235   |      | 233   |      | 233  |       | 236   |      | 235   |      |
|                             | Log likelihood                             | -143.08   |      | -150.41   |      | -127.54   |      | -148.23  |       | -146.21   |      | -117.14   |      |
|                             | Adjusted rho square                        | 0.073   |      | 0.050   |      | 0.181   |      | 0.057  |       | 0.074   |      | 0.256   |      |
|                             | Market shares (apt. 1 vs. apt. 2)          | 47% vs. 53%   |      | 55% vs. 45%   |      | 66% vs. 34%   |      | 41% vs. 59%  |       | 46% vs. 54%                                       |      | 77% vs. 23%   |      |

**Table 6. Final ordered probit models of importance of commute, distance/travel time to shopping, access to public transportation, and access to major freeway(s)**

| Variables  |   | Commute time |          | Distance/ travel time to shopping |          | Access to public transportation |          | Access to major freeway(s) |          |
|--|---|--------------|----------|-----------------------------------|----------|---------------------------------|----------|----------------------------|----------|
|  |   | $\beta$      | <i>p</i> | $\beta$                           | <i>p</i> | $\beta$                         | <i>p</i> | $\beta$                    | <i>p</i> |
| Constant   |   | 1.950        | 0.000    | 1.046                             | 0.000    | 2.224                           | 0.000    | 1.502                      | 0.000    |
| <b>Household/<br/>respondent<br/>information</b> | Number of workers in household              |              |          | -0.254                            | 0.006    | -0.260                          | 0.017    |                            |          |
|  | Presence of at least one child in household | -0.941       | 0.000    |                                   |          |                                 |          | -0.370                     | 0.129    |
|  | Married and have at least one child         |              |          | -0.698                            | 0.043    |                                 |          |                            |          |
|  | Age   |              |          | 0.016                             | 0.007    |                                 |          |                            |          |
|  | Male  | -0.372       | 0.021    |                                   |          |                                 |          | -0.277                     | 0.072    |
|  | Number of vehicles available in household   |              |          |                                   |          | -0.311                          | 0.017    |                            |          |
|  | Household income (per \$1000 annual salary) |              |          |                                   |          | -9.45E-03                       | 0.001    |                            |          |
|  | Full-time student                           |              |          | -0.260                            | 0.128    | 0.338                           | 0.048    |                            |          |
|  | Hispanic/Latino                             |              |          | 0.327                             | 0.056    |                                 |          | 0.369                      | 0.046    |
|  | African-American                            |              |          |                                   |          |                                 |          | 1.048                      | 0.000    |
| Non-Caucasian                                    | 0.569                                       | 0.000        |          |                                   | 0.399    | 0.006                           |          |                            |          |
| <b>Living situation</b>                          | Living alone                                |              |          |                                   |          | -0.695                          | 0.000    |                            |          |
|  | Living with friends                         |              |          |                                   |          |                                 |          |                            |          |
|  | Living with family                          |              |          | 0.505                             | 0.002    |                                 |          | 0.435                      | 0.013    |
|  | Living with significant other               |              |          | 0.387                             | 0.059    |                                 |          | 0.419                      | 0.021    |
| <b>Highest level of<br/>education</b>            | Less than high school                       |              |          |                                   |          |                                 |          | 0.263 <sup>1</sup>         | 0.085    |
|  | High school                                 |              |          |                                   |          |                                 |          |                            |          |
|  | Associate's or technical degree             |              |          |                                   |          |                                 |          |                            |          |
|  | Bachelor's degree                           |              |          |                                   |          | -0.389 <sup>2</sup>             | 0.019    |                            |          |
| Master's degree or higher                        | 0.805                                       | 0.000        |          |                                   |          |                                 |          |                            |          |
| <b>Thresholds</b>                                | $\mu$ (0)                                   | 0            | N/A      | 0                                 | N/A      | 0                               | N/A      | 0                          | N/A      |
|  | $\mu$ (1)                                   | 0.773        | 0.000    | 1.270                             | 0.000    | 0.681                           | 0.000    | 0.854                      | 0.000    |
|  | $\mu$ (2)                                   | 2.193        | 0.000    | 2.517                             | 0.000    | 1.655                           | 0.000    | 2.260                      | 0.000    |
| #Observations                                    |   | 221          |          | 224                               |          | 214                             |          | 228                        |          |
| Loglikelihood                                    |   | -216.293     |          | -263.968                          |          | -264.570                        |          | -244.230                   |          |
| Log Lik: constants only                          |   | -238.425     |          | -283.049                          |          | -293.738                        |          | -260.351                   |          |
| Adjusted LRI                                     |   | 0.062        |          | 0.028                             |          | 0.077                           |          | 0.049                      |          |

<sup>1</sup> Represent a combination variable of less than high school or high school education level.

<sup>2</sup> Represent a combination variable of associate's degree, bachelor's degree, or master's degree or higher education level.