

1 **WELFARE MEASURES TO REFLECT HOME LOCATION OPTIONS WHEN**
2 **TRANSPORTATION SYSTEMS ARE MODIFIED**

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19
20 **ABSTRACT**

21 Transportation system improvements do not provide simply travel time savings, for a fixed trip
22 table; they affect trip destinations, modes, and times of day - and, ultimately, home and business
23 location choices. This paper examines the welfare (or willingness-to-pay) impacts of system
24 changes by bringing residential location choice into a three-layer nested logit model to more
25 holistically anticipate the regional welfare impacts of various system shifts. Here, home value is
26 a function of home price, size, and accessibility; and accessibility is a function of travel times
27 and costs, vis-à-vis all destination options. The model is applied to a sample of 60 Austin, Texas
28 zones to estimate home buyers' welfare impacts across various scenarios, with different transit
29 fares, automobile operating costs, travel times, and home prices.

30 Results suggest that new locators' choice probabilities for rural and suburban zones are more
31 sensitive to changing regional access, while urban and central business zone choice probabilities
32 are more impacted by home price shifts. Automobile costs play a more important role in
33 residential location choices in these simulations than those of transit, as expected in a typical U.S.
34 setting (where automobile travel dominates). When generalized costs of automobile travel are
35 simulated to rise 20%, 40%, and 60% (throughout the region), estimated welfare impacts (using
36 normalized differences in logit logsum measures) for the typical new home buying household
37 (with \$70,000 in annual income and 2.4 household members) are estimated to be quite negative,
38 at -\$56,000, -\$99,000, and -\$132,000, respectively. In contrast, when auto's generalized costs
39 fall everywhere (by 20%, 40%, and then 60%), welfare impacts are very positive (+\$74,000,
40 \$172,500, and \$320,000, respectively). Such findings are meaningful for policymakers, planners,
41 and others when anticipating the economic impacts of evolving transportation systems, in the
42 face of new investments, rising travel demands, distance-based tolls, self-driving vehicles and
43 other changes.

1 **Key Words:** logsum differences, home location choice, welfare estimation, nested logit models,
2 accessibility

3

4 **INTRODUCTION**

5 An understanding and consideration of residential location choice is fundamental to behavioral
6 models of land use, and, ultimately, travel demand (Bina et al., 2006) and community welfare.
7 Residential location choice decisions are influenced by a host of quantifiable and unquantifiable
8 factors (e.g., Rossi, 2005), including home attributes (like home price, size, and age), travel costs
9 (or/and travel times) and access (to freeways and transit stations, schools, jobs, parks and
10 shopping centers), and household demographics (like income and the presence of children)
11 (Habib and Kockelman, 2008). While challenging in execution, home (and business) location
12 models are very valuable to the regional, long-run transportation planning process and to land
13 use-transport policymaking (see, e.g., Ommere et al., 1999; Pinto, 2002; Hollingworth and Miller,
14 1996; Zhou and Kockelman, 2011).

15 The location choice model presented here relies on the method of logsum differences under a
16 three-layer nested logit (NL) structure (for location, destination, and mode choice), with
17 systematic utility modeled as a combination of home price, home size, and neighborhood
18 accessibility. By making assumptions about home price, access attributes, travel cost and travel
19 time sensitivity, and all model parameters, one can compute choice probabilities for each
20 alternative setting and estimate welfare changes across scenarios (from equivalent variation or
21 willingness-to-pay values), as experienced by households looking to locate in a region. While
22 property valuation research has long examined the price impacts of local travel system changes
23 (see, e.g., Mohring [1961], Allen [1981], Nelson [1982], Bajic [1983], Voith [1991], tenSiethoff
24 and Kockelman [2002]), the approach pursued here takes the question of transportation
25 improvements' welfare impacts to a whole new level, using direct measures of welfare
26 economics across multiple and often competing costs shifts (using differences in logsums [Ben-
27 Akiva and Lerman 1985], normalized to reflect dollar values, much like a willingness-to-pay
28 metric).

29 Accessibility has long been theorized and proven a major determinant of residential location
30 choice behavior (see, e.g., Alonso [1964], Zondag and Pieters [2006], and Lee and Waddell
31 [2010]), and some existing literature helps to illustrate its influence on home location choice.
32 However, a more detailed analysis still needed to explore the relationships among travel cost
33 (or/and travel time), accessibilities, and home-buyer benefits. Moreover, the influence of each
34 factor on house buyer benefits and the sensitivity of these benefits with changes in input
35 variables merit examination. This work offers such a closer look, which should be of interest to
36 policy-makers and planners when seeking methods for more rigorous and defensible methods of
37 evaluating project and policy impacts.

38 **BACKGROUND**

39 Home location choice has been modeled in a variety of ways. Many rely on stand-alone choice
40 models (e.g., NL, multinomial logit [MNL], and mixed logit specifications) for individual
41 households, in isolation or as part of a larger land use model. For regional-scale modeling, many
42 past models have kept track of household (and job) count totals at the zonal (aggregate) level.
43 For example, Ben-Akiva and Bowman (1998) developed an integrated nested logit model for

1 Bostonians' residential location choices, along with members' activity and travel schedules.
2 They found that the NL structure did not fit the data quite as well as a work-trip-based
3 comparison model. Lee and Waddell (2010) devised a two-layer NL model (decision to move or
4 to stay, followed by location choice) and confirmed the model's applicability with a case study in
5 Seattle, Washington. Zhou and Kockelman (2011) explored a series of models for household and
6 firm location choice around Austin, Texas, and found that that a three-layer NL structure, with
7 location choice nested within home type choice, provided reasonable estimates. MNL models
8 have also been popular. For example, Zhou and Kockelman (2008) used such models to simulate
9 location choices for three different household types, using data on recent home buyers survey in
10 Austin, Texas. The found that working households evaluate commute time differently when
11 choosing their home location, with higher home-price-to-income ratios having a strong negative
12 impact on their choice probabilities.

13 Other papers have examined residential location choice within a larger, land use framework.
14 Dang et al. (2011) established a household residential location choice model for a mono-centric
15 city to quantitatively explore the evolution of urban residential housing consumption based on
16 data from a survey in Beijing, China. Findings indicate that the balance between commuting
17 costs and housing costs has become the key variable in the residential location selection process,
18 similar to findings from Yang (2006) and Kockelman (2008). Zhang and Kockelman (2013)
19 developed a spatial general equilibrium model to explore the endogenous relations between
20 urban sprawl, job decentralization, and traffic congestion, and compared the efficiency and
21 welfare impacts of anti-congestion policies. Results indicate that firms tend to decentralize while
22 households move toward the city center as congestion grows.

23 To describe the relationship between land-use and residential location choice, many researchers
24 have used an accessibility index (AI) as a parameter. Srour et al. (2002) used different
25 accessibility indices to estimate residential location choice and noted that job accessibility affect
26 residential land values positively in statistically and economically significant ways, with distance
27 to the central business district (CBD) and household head's workplace location playing
28 important roles in residential location predictions. Zondag and Pieters (2006) built a move-stay
29 choice model and a residential location choice model by home type (with data from The
30 Netherlands), and showed that the role of accessibility is significant but small compared with the
31 effect of demographic factors, neighborhood amenities, and dwelling attributes. Lee et al. (2010)
32 proposed a time-space prism (TSP) accessibility measure, and applied it to residential location
33 choice in the Central Puget Sound region. The study confirmed that accessibility is an important
34 factor in residential location choice, with individual-specific work accessibility being the most
35 critical consideration. Bina et al. (2006, 2009) ranked the importance of housing and location
36 attributes (home price, commute time to work, perception of crime rate, attractive neighborhood
37 appearance, commute time to school, and access to major freeways are the top six) by using
38 linear regression models which utilized an accessibility index calibrated from logsums from
39 travel demand models of home-based work trips.

40 The rule-of-half (RoH) and logsum differences are two typical methods in transport economics
41 to estimate welfare. In the case of modeling home location choice, RoH method cannot be used
42 for the home buyer/mover benefits calculation since there is no added demand (with just one
43 home per household, typically). However, RUM assumptions are suitable for developing a
44 location choice model, and the logsum differences can be used to determine home buyer/mover
45 welfare under the assumption that each household chooses its home location to maximize its

1 utility function involving all parameters considered. McFadden (1978, 1981) used logsum
2 differences based on RUM assumptions (with Gumbel-type error terms) to estimate user benefits
3 and losses when their travel (or others' travel) context changes. Many applications using logsums
4 as an evaluation measure have been conducted in Europe, USA and other countries for policy
5 (decision) making, land use modeling, and road (congestion) toll demand prediction (see, e.g.,
6 Jong et al., 2005; EXPEDITE Consortium, 2002; Odeck et al., 2003, Castiglione et al., 2003;
7 Kalmanje and Kockelman, 2004). Logsum differences have also been used to evaluate land-use
8 strategies in a climate change context. Geurs et al. (2010) evaluated data from The Netherland
9 and showed that logsum accessibility benefits from land-use policy strategies can be quite large
10 compared to investment programs for road and public transport infrastructure, largely due to
11 changes in trip production and destination utility, which are not measured in the standard rule-of-
12 half benefit measure.

13 While much research has been conducted on home location choice analysis, previous studies
14 typically focus on what and how the factors affect the home buyer's/mover's decision.
15 Additionally, the majority of home location choice studies are specific cities, districts or zones
16 based on SP (Stated Preference) or RP (Revealed Preference) datasets, under the assumption that
17 people choose the home that enables them to achieve the largest utilities. The change in house
18 buyer's utilities and benefits needs to be examined more deeply in a welfare context. Adding to
19 the previous research on location choice, this paper presents a three-layer NL model with
20 destination-mode choice nested in location choice, using logsum differences to estimate
21 household welfare.

22 **METHODOLOGY**

23 As discussed above, home location choices are regularly represent a trade-off between housing
24 type (including variables of home price, size and age) and site accessibility, with income,
25 household size, presence of children, job locations, and other socio-economic factors also
26 playing roles (see, e.g., Zondag and Pieters, 2006; Dang et al., 2011; Zhou and Kockelman, 2007,
27 2008, 2011; Habib and Kockelman, 2008). Based on random-utility theory, logit-type models
28 (McFadden 1978) have been widely used to explore this important household choice. The MNL
29 framework has been the most common approach (e.g., Tu and Goldfinch, 1996; Hunt et al., 1994;
30 Sermons and Koppelman, 2001; Zhou and Kockelman, 2008), with the assumption that all
31 unobserved factors (among competing home alternatives) are uncorrelated and homogeneous.
32 NL models have also been applied here, often to predict both home location and home size
33 (Habib and Kockelman, 2008; Zondag and Pieters, 2006; Brian and Waddell, 2010) or activity-
34 based accessibility (Ben-Akiva and Bowman, 1998).

35 This study relies on both MNL and NL equations, with systematic utility values that combine
36 home price, home size and logsum accessibility metrics to specify (and then simulate) location
37 choice behaviors. The study then uses normalized logsum differences to quantify the welfare
38 effects of transportation system changes, along with other model variations. These methods,
39 model structure, and applications are described below.

40 **Model Structure for Location Choice**

41 In evaluating home location choice, it is useful to first determine the most important aspects and
42 attributes of that choice, such as home price, number of bedrooms, number of living areas, home
43 age, lot size, travel time to work and recreation, and so on. This paper uses home price, home

1 size, and logsum-based accessibility metric (for the home neighborhood) as the critical choice
 2 attributes (consistent with recent research¹), and employs an MNL specification to estimate the
 3 probability of choosing each location. A common practice in classifying household location is to
 4 use census tracts, zip codes, or traffic analysis zones (TAZs) (McFadden, 1981; Habib and
 5 Kockelman, 2008; Bina and Kockelman, 2009) as the location choice set. This model assumes
 6 the region of study is divided into L location zones, with each zone serving as a location
 7 alternative, and as a potential trip destination for the logsums that characterize the origin zone's
 8 accessibility. Since home-location access is based on a two-level logsum (for destination and
 9 mode choices), the home-choice model specification becomes a 3-layer nested-logit model
 10 structure, as illustrated in Figure 1.

11 There are three distinct choice dimensions being modeled here, so the structure reflects three
 12 embedded nests. This NL specification allows clusters of similar options to exhibit correlated
 13 error terms (Ben-Akiva and Lerman 1985). From top to bottom are location choice, destination
 14 choice and finally, mode choice. The top level is the MNL home location zone model, where the
 15 probability of each household choosing to reside in a zone is computed as a function of home
 16 price, home size, accessibility and other variables. The middle level is a destination choice model
 17 (for any single trip) where people choose a destination for their typical trip to other zones
 18 (including origin zone) based on the logsums of mode choices (lowest level). Lastly, the lowest
 19 level of the NL structure is a mode choice model (for the trip between zones) by destination that
 20 accounts for the generalized cost (travel cost and travel time) of each mode (only auto and public
 21 transit [bus] are considered here). Reasonable behavioral parameter values were selected to
 22 characterize preferences. Figure 1 also shows the associated scale parameters (the μ values).

23 **Logsum Method for User Benefits Estimation**

24 As discussed in the literature review, use of logsum differences is a relatively recent approach for
 25 anticipating consumer surplus changes, than the more traditional rule-of-half method. It also
 26 comes with much more of a disaggregate perspective on choice dynamics, and requires the
 27 presence of competing choice alternatives (versus a single demand market, for example, as is
 28 common in more traditional rule-of-half applications). Logsum differences have been used for
 29 welfare analyses of land use and environmental policies, and in home location choice studies
 30 (e.g., USDOT, 2004; Geurs et al., 2010; Lee et al., 2010). When using a logit model with RUM
 31 assumptions (along with linear-in-income utility assumptions), consumer surplus changes are
 32 calculated as the difference between the expected consumer surplus levels $E(CS_n)$ before and
 33 after the change (i.e., across scenarios), reflecting all alternatives, as follows:

34
$$\Delta E(CS_n) = (1 / \alpha_n) [\ln(\sum_i e^{V_{ni}^1}) - \ln(\sum_i e^{V_{ni}^0})], \forall n, i \quad (1)$$

35 where superscript 0 and 1 refer to before and after the change, α_n represents the marginal utility
 36 of income for person n (can also be expressed as dU_n/dY_n , where Y_n is the income of person n),
 37 U_n is the overall utility for person n , V_n is the representative utility (indirect utility) for person n ,

¹ Bina and Kockelman (2006, 2009) explored the mean rank of importance of housing and location attributes from two mover segments: home buyers and apartment renters. They found that home price (or apartment rent), travel time (to work), and access to major freeways are the most important attributes for home buyers and apartment buyers - among almost 20 attributes. Home size (including number of bedrooms and lot size) is also top-ranked by most home buyers.

1 and i denotes the choice alternatives available to person n . Thus, U_{ni} is the overall utility for
 2 person n choosing alternative i , and V_{ni} denotes the systematic or representative utility for person
 3 n choosing alternative i .

4 In this model, determining the probabilities of a home buyer choosing each location alternative is
 5 a key step. These probabilities are estimated by evaluating the characteristics of each alternative
 6 in order to assess an indirect utility associated with the alternative. In a MNL model, this may be
 7 expressed using formula (2) and (3).

$$8 \quad P_i = e^{V_i} / \sum_{i=1}^K e^{V_i} \quad (2)$$

$$9 \quad V_i = \beta_1 \cdot X_{i1} + \beta_2 \cdot X_{i2} + \beta_3 \cdot X_{i3} + \dots + \beta_n \cdot X_{in} \quad (3)$$

10 where P_i is the probability of a user/consumer choosing alternative i from alternative choice set
 11 K ; V_i is the representative utility(indirect utility) of alternative i , which is usually a linear
 12 function of attributes X_i (as shown in equation 3); and β_i is utility coefficient for each attribute.

13 MODEL SPECIFICATION

14 Some assumptions and simplifications are made in this NL model structure. For the top level, the
 15 sole variables assumed here to affect the location choice are accessibility, home price and home
 16 size. In the second choice stage, the only variables affecting destination choice probabilities are
 17 the logsums for (auto and transit) mode options. At the bottom level, the only variables assumed
 18 to affect mode choices are travel time and travel cost (along with alternative specific constants,
 19 or ASCs, for each mode).

20 Based on the previous discussion of the NL model structure and calculation of logsum
 21 differences, key modeling equations (for generalized trip costs, systematic utilities, and inclusive
 22 values of the nested choices and choice probabilities) are as follows:

$$23 \quad GC_{ldm} = VOTT \cdot TIME_{ldm} + COST_{ldm} \quad (4)$$

$$24 \quad V_{ldm} = ASC_m - GC_{ldm} \quad (5)$$

$$25 \quad \Gamma_{ld} = \frac{1}{\mu_1} \ln[\exp(\mu_1 \cdot V_{ld,transit}) + \exp(\mu_1 \cdot V_{ld,Auto})] \quad (6)$$

$$26 \quad AI_l = \Gamma_l = \frac{1}{\mu_2} \ln[\exp(\mu_2 \cdot \Gamma_{l,d_1}) + \exp(\mu_2 \cdot \Gamma_{l,d_2}) + \dots + \exp(\mu_2 \cdot \Gamma_{l,d_n})] \quad (7)$$

27 Each trip's generalized cost (GC_{ldm}) is a linear function of travel time ($TIME$) and travel cost
 28 ($COST$) – which includes any tolls plus (other) operating costs -- between each (potential) home
 29 zone l ($1:L$) and each destination zone d , via mode m (for transit and auto), with all values of
 30 travel time ($VOTT$) assumed to be \$12/hr here. The systematic utilities (V_{ldm}) of these alternatives
 31 (shown in Eq 5 and 6) are measured in dollars, and include the appropriate mode's ASC
 32 (assumed to be 0 for the auto mode and -1.1 for transit, as used by Kockelman and Lemp [2011]).
 33 The expected utility of a destination zone, d , as shown in Eq. 6, lacks an attractiveness factor.
 34 Usually, destination zones differ in the number of work, shopping, recreation and other
 35 opportunities they offer (though TAZ boundary decisions often have a target population or
 36 population range in mind, so they are often roughly equivalent in terms of household trip

1 generation). To avoid introducing land use effects, from variations in jobs (by type) or other
 2 attraction features, the models used here presume equal attractiveness, for household trip making,
 3 across all 60 zones, *ceteris paribus*. Travel times and costs vary, however, by mode and to each
 4 destination zone, given a starting (home) zone. So destination zones are not equally attractive,
 5 once travel costs are taken into account.

6 Equation 7's accessibility metric, AI_l , is the logsum, Γ_l , which denotes the inclusive value or
 7 expected maximum utility of the two-level (destination and mode) choices available to a home
 8 zone l . This term requires no normalizing coefficient, since the utilities, V , are already measured
 9 in dollars. Finally, at top level of the effectively three-level NL framework, the household's
 10 expected choice probability of each location is as follows:

$$\text{Pr}_l = \frac{\exp(\mu_3 U_l)}{\sum_{l=1}^L \exp(\mu_3 U_l)} \quad (8)$$

$$U_l = \alpha_1 \cdot P_l + \alpha_2 \cdot SF_l + \alpha_3 \cdot AI_l \quad (9)$$

13 where $\text{Pr}(\cdot)$ represents the probability of a particular choice (home location choice); U denotes
 14 the expected maximum utility of the top level alternative; SF denotes the square footage (home
 15 size); and P denotes the home price. The α_1 , α_2 , and α_3 are indirect utility slope parameters on
 16 home price, home size and accessibility, which vary with each potential home zone l . In the
 17 following example, the values of α_1 and α_2 were calculated using Zhou and Kockelman's (2011)
 18 work², and α_3 was assumed to be the same AI coefficient (0.635) found in Lee and Waddell's
 19 (2010) paper, based on a logsum (for work trips) to all destination zones.

20 μ_1 , μ_2 , μ_3 serve as the scaling parameters parameters (which are the inverse of the inclusive value
 21 coefficients) for the mode, destination and location choices. Consistent with McFadden's
 22 random-utility theory, the scale parameters are usually assumed to fall from the lowest to the
 23 highest level nest (see, e.g., Kockelman and Lemp, 2011³). Here, scale parameters of 1.2 (μ_1) in
 24 the lowest, 1.1 (μ_2) in the middle nest, and 1.0 (μ_3) in the upper level nest were assumed. These
 25 are falling (from the lowest to the highest level nest), and the inverse of each lies between 0 and
 26 1, consistent with RUM assumptions (Ben-Akiva and Lerman, 1985).

² Zhou and Kockelman (2011) proposed a dwelling unit and location choice model for Austin's households based on a survey of Austin movers in 2005, and estimated coefficients on home Price-to-income ratio and SF-per-household-member variables to be -0.249 and +3.34. According to "City of Austin Community Inventory Report", from 2000 to 2007, the average median household annual income is between \$60,000 to \$70,000, household size is between 2.2 to 2.4 (and shows a declining trend). Thus, in this paper, an average household income \$70,000 and an average household size 2.4 are assumed (usually, the new home buyer households are wealthier and bigger-size than average households in Austin. In Bina and Kockelman (2009), the surveyed new home buyer's average income was \$93,256, and average household size was 2.27. Here, with the home price (P) and SF instead of home Price-to-income ratio and SF-per-household-member, the values of α_1 and α_2 can be estimated as $\alpha_1 = -0.249/7 = -0.0357$ and $\alpha_2 = 3.34/2.4 = 1.39$.

³ Kockelman and Lemp (2011) relied on a 4-layer (destination, mode, time of day, and route) NL model, with scale parameters (μ_1 , μ_2 , μ_3 , μ_4) from the lowest-level nest to the highest-level nest assumed to be 1.8, 1.6, 1.4 and 1.2, to be consistent with random utility maximization theory (Ben-Akiva and Lerman 1985).

1 Estimates of consumer surplus changes (ΔCS) for each scenario (as compared to the starting or
 2 base case setting) were computed as well. Normalized logsums of systematic utilities are used
 3 here, as the basis for estimating those welfare changes, as follows:

$$4 \quad \Delta CS_n = \frac{1}{\alpha_n} \{ \ln[\sum_l \exp(\mu_3 U_l^1)] - \ln[\sum_l \exp(\mu_3 U_l^0)] \} \quad (10)$$

5 Here, CS can be measured between any two scenarios, but this paper looks primarily at the
 6 change in consumer surplus as measured in reference to the base scenario. Here, α_n represents
 7 the marginal utility of income for person n , assumed to be the reciprocal of α_1 's absolute value,
 8 so all α_n are set to $\$10,000/0.0357 = \$280,110$.

9 NUMERICAL EXAMPLES

10 In order to fully appreciate the changes of consumer surplus changes (home buyer welfare effects)
 11 as a result of the changes in access, home price and other factors, the NL model was applied to a
 12 variety of scenarios, which vary, for example, the generalized costs of either mode, auto's
 13 operating cost and travel time, home prices, and VOTT. The travel time and cost data used in this
 14 example come from TAZ-based skim files of Austin, Texas' Capital Area Metropolitan Planning
 15 Organization (CAMPO) for a 3-county network in year 2000. 60 of the original 1,074 TAZs
 16 were strategically selected as a representative sample of the larger region's location alternatives.

17 Table 1 shows the types and distribution of these 60 zones, which reflect 4 types of land use:
 18 rural, suburban, urban, and central business district (CBD) zones (according to CAMPO
 19 definitions). Here, CBD zones are assumed to have the highest home prices and rural zones the
 20 lowest, thanks to land-rent increases typical of more central/accessible locations. For simplicity,
 21 the home prices are assumed to be \$200,000, \$300,000, \$600,000 and \$1,000,000 in the rural,
 22 suburban, urban and CBD zones. Similarly, home sizes are assumed to fall with increased
 23 density, with 3,000 ft², 2,500 ft², 2,000 ft² and 1,500 ft² serving as the interior/built space for
 24 rural, suburban, urban and CBD homes. Accessibility metrics are much harder to guess at, and
 25 were estimated as logsums using actual travel times and travel costs between the 60 zones (travel
 26 costs referred to here as "fares", for the transit alternative, and reflecting tolls and vehicle
 27 operating costs in the case of the automobile mode⁴). Table 2 shows the main variables and
 28 parameters used in the example, and Table 3 shows the base scenario for the 60 zones.

29 Under this base scenario, probabilities of location choices are calculated via Equation 8, with the
 30 rural and suburban zones' share being larger due to their relatively higher utilities. The shares of
 31 residents in the four types of zones are 0.480, 0.400, 0.117 and 0.0026 (for rural, suburban, urban,
 32 and CBD in that order). The model also shows that the probability of a household choosing a
 33 rural or suburban zone increases greatly with higher AIs. For example, rural zone 4 and suburban
 34 zone 37 have relatively high AIs (0.906 and 1.902) within their zone type, and the probabilities
 35 of these two zones being chosen (0.0499 and 0.0328) are relatively large; but for urban zones,
 36 especially the CBD zones, even zones with very high AIs are unlikely to be chosen (e.g., zone 60
 37 has the highest accessibility 2.934, but the probability of a household choosing this zone is very

⁴ According to AAA (2013), the average cost of driving a medium sedan 15,000 miles a year was \$0.61 per mile, in 2013. Here, a value of \$0.60 per mile is used to estimate the $COST_{dm}$ value shown in Equation 4.

1 small). This indicates that the relative desirability of rural and suburban zones is more sensitive
2 to AIs. In other words, network changes that improve or worsen the accessibility of rural and
3 suburban zones have great impacts on households' decisions to locate in these zones, while the
4 choice to locate in urban and CBD zones is less sensitive to such accessibility changes.

5 Several other scenarios are also explored to understand effects on home buyer welfare levels.
6 Scenario 1 examines the effect of transit's generalized travel costs by increasing and decreasing
7 GC_{ij} values by 20, 40 and 60 percent. Scenario 2 examines travel time cost effects, while
8 Scenarios 3 and 4 further explore changes in the auto mode, by varying its operations costs and
9 travel times, respectively. Finally, Scenario 5 examines the impact of changing home prices on
10 home buyers' benefits.

11 Figure 2 shows the corresponding changes in AIs and the changing probabilities with the
12 changes in inputs in these scenarios. Table 4 shows the shares of households selecting each of
13 the 4 zone types under different scenarios. Finally, Table 5 compares the home buyer welfare
14 across scenarios. It shows how the generalized cost of automobile travel and home prices play
15 key roles in home buyer welfare gains and losses.

16 When varying the generalized costs of transit, there are almost no changes or very slight changes
17 in each location's AI and probability of being chosen. For example, when all GC_{ij} values are
18 increased 40%, total probabilities of location choices in CBD and urban zones have no change on
19 average, while those in rural and suburban zones only rose an average of 0.0001 and -0.0001.
20 Home buyer welfare change, as estimated using the logsum difference between the Base scenario
21 and Scenario 1, is very small. When all GC_{ij} values are increased 20%, 40%, and 60%, the
22 estimated average-mover welfare changes are computed to be -\$30.8, -\$42.6, and -\$47.7.
23 However, when all GC_{ij} values are decreased 20%, 40%, and 60%, the corresponding welfare
24 gains are estimated to be \$101, \$592, and \$4,870. The model implies that decreasing transit fares
25 impact home buyer benefits more significantly than increasing fares.

26 Changes in generalized costs of auto affect home locations' AI and probability more
27 significantly, as can be seen in Figure 2(a). Larger spacing between the AI lines implies that AI
28 is quite sensitive to auto's generalized cost. When all GC_{ij} values are increased by 40%, average
29 location choice probabilities in the rural and CBD zones rise by 0.0210 and 0.0002, while those
30 in suburban and urban zones drop an average of 0.0197 and 0.0015. This may appear
31 inconsistent with intuition: one typically expects higher generalized auto costs to make more
32 central housing locations relatively more accessible and thus relatively more desirable. However,
33 from Equations (4), (5), (8) and (9), one can find that as GC_{ij} increases, the AI of each zone
34 decreases, making AI differences between zones smaller, so this shift toward less accessible
35 zones can result.

36 Welfare gains and losses (ΔCS) estimated via logsum differences in the base scenario and
37 scenario 2 are quite large: when all GC_{ij} values are increased 20%, 40%, and 60%, the estimated
38 user welfare losses are -\$55,946, -\$98,858, and -\$13,2160. When all GC_{ij} values fall 20%, 40%,
39 and 60%, the estimated welfare gains are \$74,127, \$172,506, and \$319,787. As in the case of
40 transit, such results imply that reductions in automobile travel costs impact home buyer welfare
41 more significantly than the same percentage increase in auto travel costs. The above welfare
42 gains and losses are calculated for home buyers with a \$70,000 annual income and 2.4 person
43 household size. For home buyers with \$45,000 annual income and 4-person household size, the
44 estimated user welfare changes are -\$36,299, -\$64,083, and -\$85,581 when all GC_{ij} values are

1 increased 20%, 40%, and 60%; they are \$48,151, \$113,699, and \$207,662 when all GC_{ij} values
2 fall by 20%, 40%, and 60%. A \$15 per hour VOTT was also tested, resulting in higher
3 accessibility indices (than with the \$12-per-hour VOTT used above), but estimated house buyer
4 benefits were smaller than before.

5 Scenarios 3 and 4 are the detailed analyses of changes in operation cost and travel time inputs of
6 the auto mode. Figures 2(b) and 2(c) describe the AIs and probabilities of each location being
7 chosen under these scenarios. As seen in these figures, line shapes are very similar to those in
8 Figure 2(a), but the spacing between lines is smaller, implying that AI and the probability of a
9 location being chosen are less sensitive to changes in vehicle operation costs and travel times
10 than to changes in overall generalized costs. In Scenario 3, for example, when all operation cost
11 values are increased 40%, the total probabilities of location choices in rural and CBD zones rise
12 by 0.0149 and 0.0001, on average, while those in suburban and urban zones drop an average of
13 0.0134 and 0.0016; when all operation cost values are decreased 40%, the total probabilities in
14 suburban zones rises by 0.0109, while those in rural, urban, and CBD zones drop an average of
15 0.0086, 0.0020, and 0.0003. As discussed previously, AIs of rural and suburban zones are more
16 sensitive to the road networks changes. Scenario 4 offers almost the same trend as shown in
17 Scenario 3. In comparing results of Scenarios 3 and 4, one can see how lower vehicle operations
18 costs may provide more benefits to a new home buyers than reduced travel time, when they are
19 changed by the same proportion or percentage. For example, the estimated welfare effect is
20 \$99,940 when all operating costs fall 40%, versus \$51,546 when all travel times fall 40%. Table
21 5 shows these numbers in detail.

22 Scenario 5 explores the effect of home price on people's home location choice and welfare. As
23 displayed in Figure 3, the shares of location choice in suburban zones are less sensitive to the
24 home price shifts (as compared to all other zone types). For example, zones 10, 37, 48 and 60 fall
25 in rural, suburban, urban, and CBD locations, respectively. When all home price values increase
26 40%, the shares of these four representative zones shift by 0.0037, -0.0010, -0.0085 and -0.0008.
27 The corresponding estimated welfare losses are -\$56,678, -\$111,383, and -\$164,438 when all
28 home prices increase 20%, 40%, and 60%, and welfare gains are \$59,036, \$120,885, and
29 \$186,079 when home price fall 20%, 40%, and 60. When one changes VOTT from \$12 to \$15
30 per hour, the benefits one observes following house price reductions (in Table 5) are smaller than
31 before, while losses from house price increases are somewhat greater than before. It seems home
32 buyer benefits are impacted slightly more when home prices fall than when they rise by the same
33 amount (in dollars or percentage terms).

34 **CONCLUSIONS**

35 An understanding of residential location choice provides a foundation to explore the relationship
36 between land use and transportation, which leads to more accurate travel demand models.
37 Previous research on household location choice usually focus on the factors affecting the
38 household buyer's location choice decision, with accessibility generally accepted as a principal
39 determinant of residential location selection. In this paper, a three-layer NL structure on house
40 location choice is proposed and logsum differences are used to estimate the home buyer welfare
41 changes as a result of various transportation and housing input changes. The systematic utility of
42 a residence is considered as a function of home price, home size and home location zone's
43 accessibility. This paper develops several scenarios to examine how transportation and housing
44 price factors affect house location choice behavior and home buyer welfare.

1 Home buyer welfare estimated via logsum differences are very small due to the change of
2 generalized cost of transit, AIs; and location choice probabilities of each location almost remain
3 the same values when varying all the GC_{ij} values. The auto mode's costs are more important for
4 most people's home location choice than is transit, people consider the AI based on automobile's
5 access a lot when they make a location choice decision; Decreasing the values of travel costs or
6 travel times have a more significant impact on home buyer welfare than increasing that; The
7 higher the AIs, the larger the probabilities in most rural and suburban zones, it is also implied
8 that in urban and CBD areas, home buyers usually pay more attention on home price or home
9 size; The impact of home price on home buyer welfare is apparent compared to other attributes
10 when they changing at the same speed/amplitude, and home buyer benefit mores when home
11 prices fall by the same amount in dollars or percentage terms.

12 Of course, the analysis pursued here illustrates only a limited number of idealized scenarios
13 under a nested logit model structure. Many other investigative opportunities and scenario
14 extensions are feasible, which may highlight other key factors for regional welfare analysis
15 following changes in the transportation and/or land use systems. For example, one could
16 examine the effects of changes in zone attractiveness, model parameters, and various other inputs,
17 simultaneously or independently. User heterogeneity is also important to explore in more depth,
18 since every household differs (in its demographic attributes, income, housing preference function,
19 and values of travel time, for example). Moreover, uncertainty exists in all zones (and for all
20 model parameters, as well as the model specification itself), with spatial autocorrelation in
21 missing variables; and there are significant information-limitation issues for many movers
22 (especially those new to a region), when evaluating a region's many location options. Thus, this
23 topic area remains ripe for future investigation.

24

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29

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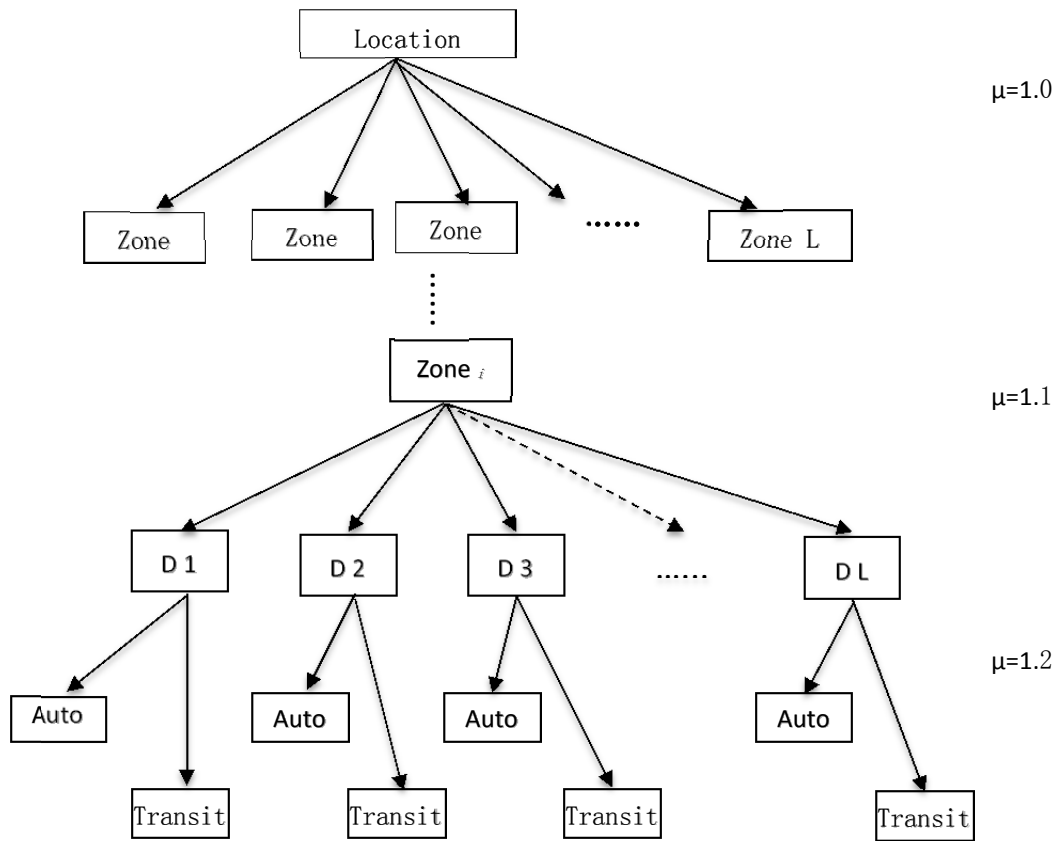


Figure 1 Nested logit model structure on home location choice

Table 1 Austin's TAZ sample

| | | Rural | Suburban | Urban | CBD | Totals |
|--------|------------|-------|----------|-------|-----|--------|
| County | Hays | 4 | 4 | 2 | 0 | 10 |
| | Travis | 9 | 15 | 12 | 2 | 38 |
| | Williamson | 4 | 5 | 3 | 0 | 12 |
| Totals | | 17 | 24 | 17 | 2 | 60 |

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Table 2 Variables and parameters used

| Variable Used | Variable Description | Parameter Values | |
|---|---|-------------------------|-------------|
| Home price (P) | Average home price (10,000\$) | α_1 | -0.0357 |
| Square footage (SF) | Average interior square footage (1,000ft ²) | α_2 | 1.39 |
| Accessibility (AI) | Logsums of mode-destination analysis based on travel time and travel cost | α_3 | 0.635 |
| Scale parameter (μ) | Scale parameter for the lowest level | μ_1 | 1.2 |
| | Scale parameter for the median level | μ_2 | 1.1 |
| | Scale parameter for the highest level | μ_3 | 1.0 |
| Alternative specific constants (ASC) | Alternative specific constants for Auto mode | | 0.0 |
| | Alternative specific constants for Transit mode | | -1.1 |
| VOTT | Value of the travel time (\$/h) | | \$12 per hr |
| Marginal utility of income (α_n) | Marginal utility of income for person n | α_n | \$280,110 |

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Table 3 Attributes for home location choice and probabilities in base scenario

| Zone type | Zone ID | Home price (\$10,000) | Home size (1,000ft ²) | AI | Probability | Zone type | Zone ID | Home price (\$10,000) | Home size (1,000ft ²) | AI | Probability |
|---------------------|---------|-------------------------|-----------------------------------|-------------------------|-------------|-------------------------|---------|-------------------------|-----------------------------------|--------|-------------|
| 1 | 1 | 20 | 3 | -0.872 | 0.0161 | 2 | 31 | 30 | 2.5 | 1.230 | 0.0214 |
| 1 | 2 | 20 | 3 | 0.018 | 0.0284 | 2 | 32 | 30 | 2.5 | 0.995 | 0.0184 |
| 1 | 3 | 20 | 3 | -0.098 | 0.0264 | 2 | 33 | 30 | 2.5 | 0.925 | 0.0176 |
| 1 | 4 | 20 | 3 | 0.906 | 0.0499 | 2 | 34 | 30 | 2.5 | 0.862 | 0.0169 |
| 1 | 5 | 20 | 3 | -0.119 | 0.0260 | 2 | 35 | 30 | 2.5 | 1.431 | 0.0243 |
| 1 | 6 | 20 | 3 | 0.574 | 0.0404 | 2 | 36 | 30 | 2.5 | 0.836 | 0.0167 |
| 1 | 7 | 20 | 3 | 0.279 | 0.0335 | 2 | 37 | 30 | 2.5 | 1.902 | 0.0328 |
| 1 | 8 | 20 | 3 | -0.195 | 0.0248 | 2 | 38 | 30 | 2.5 | 0.958 | 0.0180 |
| 1 | 9 | 20 | 3 | 0.040 | 0.0288 | 2 | 39 | 30 | 2.5 | -0.092 | 0.0092 |
| 1 | 10 | 20 | 3 | 0.166 | 0.0312 | 2 | 40 | 30 | 2.5 | -0.403 | 0.0076 |
| 1 | 11 | 20 | 3 | 0.263 | 0.0332 | 2 | 41 | 30 | 2.5 | 1.709 | 0.0290 |
| 1 | 12 | 20 | 3 | -0.421 | 0.0215 | 3 | 42 | 60 | 2 | 1.363 | 0.0040 |
| 1 | 13 | 20 | 3 | -0.850 | 0.0164 | 3 | 43 | 60 | 2 | 0.985 | 0.0031 |
| 1 | 14 | 20 | 3 | 0.777 | 0.0460 | 3 | 44 | 60 | 2 | 0.716 | 0.0026 |
| 1 | 15 | 20 | 3 | -0.566 | 0.0196 | 3 | 45 | 60 | 2 | 1.237 | 0.0037 |
| 1 | 16 | 20 | 3 | -0.628 | 0.0189 | 3 | 46 | 60 | 2 | 0.678 | 0.0026 |
| 1 | 17 | 20 | 3 | -0.637 | 0.0187 | 3 | 47 | 60 | 2 | 1.215 | 0.0146 |
| 2 | 18 | 30 | 3 | -0.891 | 0.0056 | 3 | 48 | 60 | 2 | 1.936 | 0.0230 |
| 2 | 19 | 30 | 2.5 | 0.807 | 0.0164 | 3 | 49 | 60 | 2 | 2.007 | 0.0060 |
| 2 | 20 | 30 | 2.5 | 0.191 | 0.0111 | 3 | 50 | 60 | 2 | 1.944 | 0.0058 |
| 2 | 21 | 30 | 2.5 | 0.570 | 0.0141 | 3 | 51 | 60 | 2 | 1.891 | 0.0056 |
| 2 | 22 | 30 | 2.5 | 0.863 | 0.0169 | 3 | 52 | 60 | 2 | 2.402 | 0.0077 |
| 2 | 23 | 30 | 2.5 | 0.623 | 0.0146 | 3 | 53 | 60 | 2 | 2.493 | 0.0082 |
| 2 | 24 | 30 | 2.5 | 0.883 | 0.0172 | 3 | 54 | 60 | 2 | 1.529 | 0.0044 |
| 2 | 25 | 30 | 2.5 | 0.593 | 0.0143 | 3 | 55 | 60 | 2 | 2.437 | 0.0079 |
| 2 | 26 | 30 | 2.5 | 0.105 | 0.0105 | 3 | 56 | 60 | 2 | 1.807 | 0.0053 |
| 2 | 27 | 30 | 2.5 | 1.583 | 0.0268 | 3 | 57 | 60 | 2 | 1.698 | 0.0049 |
| 2 | 28 | 30 | 2.5 | 0.928 | 0.0177 | 3 | 58 | 60 | 2 | 2.444 | 0.0079 |
| 2 | 29 | 30 | 2.5 | 0.548 | 0.0139 | 4 | 59 | 100 | 1.5 | 2.904 | 0.0013 |
| 2 | 30 | 30 | 2.5 | -0.047 | 0.0095 | 4 | 60 | 100 | 1.5 | 2.934 | 0.0013 |
| Total Probabilities | | 0.4799 (Zone type 1) | | 0.4004 (Zone type 2) | | 0.1171 (Zone type 3) | | 0.0026 (Zone type 4) | | | |

Note: Zone type 1 = Rural zones (1-17), 2 = Suburban zones (18-41), 3 = Urban zones (42-58), 4 = CBD zones (59-60).

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Table 4 Shares of home location for 4 types of zones due to variables changes

| House price | | 60% | 40% | 20% | -20% | -40% | -60% |
|---------------|----------|--|--------|--------|--------|--------|--------|
| Transit GC | Rural | 0.4800 | 0.4800 | 0.4800 | 0.4798 | 0.4792 | 0.4754 |
| | Suburban | 0.4003 | 0.4003 | 0.4003 | 0.4005 | 0.4009 | 0.4039 |
| | Urban | 0.1171 | 0.1171 | 0.1171 | 0.1172 | 0.1173 | 0.1181 |
| | CBD | 0.0026 | 0.0026 | 0.0026 | 0.0026 | 0.0026 | 0.0026 |
| Auto GC | Rural | 0.5138 | 0.5009 | 0.4890 | 0.4764 | 0.4824 | 0.5038 |
| | Suburban | 0.3708 | 0.3807 | 0.3910 | 0.4070 | 0.4081 | 0.3987 |
| | Urban | 0.1125 | 0.1156 | 0.1173 | 0.1142 | 0.1076 | 0.0959 |
| | CBD | 0.0028 | 0.0028 | 0.0027 | 0.0023 | 0.0020 | 0.0016 |
| Auto OC | Rural | 0.5030 | 0.4948 | 0.4869 | 0.4744 | 0.4713 | 0.4720 |
| | Suburban | 0.3804 | 0.3870 | 0.3938 | 0.4064 | 0.4113 | 0.4140 |
| | Urban | 0.1138 | 0.1155 | 0.1167 | 0.1167 | 0.1151 | 0.1119 |
| | CBD | 0.0027 | 0.0027 | 0.0026 | 0.0024 | 0.0023 | 0.0021 |
| Auto TT | Rural | 0.4857 | 0.4829 | 0.4810 | 0.4801 | 0.4815 | 0.4844 |
| | Suburban | 0.3920 | 0.3952 | 0.3980 | 0.4020 | 0.4029 | 0.4029 |
| | Urban | 0.1196 | 0.1192 | 0.1184 | 0.1154 | 0.1132 | 0.1105 |
| | CBD | 0.0028 | 0.0027 | 0.0026 | 0.0025 | 0.0023 | 0.0022 |
| Home price | Rural | 0.5625 | 0.5368 | 0.5094 | 0.4484 | 0.4148 | 0.3791 |
| | Suburban | 0.3787 | 0.3882 | 0.3956 | 0.4017 | 0.3991 | 0.3918 |
| | Urban | 0.0583 | 0.0740 | 0.0934 | 0.1456 | 0.1792 | 0.2179 |
| | CBD | 0.0005 | 0.0009 | 0.0015 | 0.0042 | 0.0069 | 0.0112 |
| Base scenario | | Rural:0.4799; Suburban: 0.4004; Urban: 0.1171; CBD: 0.0026 | | | | | |

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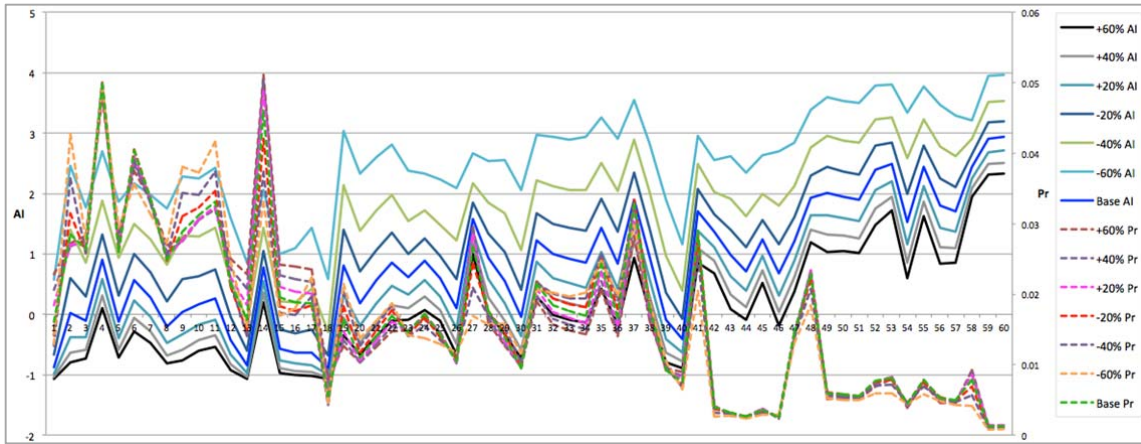
1 **Table 5 Welfare effects of changing travel costs, times, and home prices** (Income =
 2 \$70,000, Household size = 2.4 persons, VOTT = \$12/hr)

| Changes Scenarios | +60% | +40% | +20% | -20% | -40% | -60% |
|-------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Transit GC | -\$47.7 | -\$42.6 | -\$30.8 | \$101.1 | \$591.5 | \$4,870 |
| Auto GC | -\$132,160 | -\$98,858 | -\$55,946 | \$74,127 | \$172,506 | \$319,787 |
| Auto OC | -\$94,290 | -\$68,089 | -\$37,063 | \$44,808 | \$99,940 | \$169,692 |
| Auto TT | -\$61,040 | -\$42,585 | -\$22,303 | \$24,537 | \$51,546 | \$81,299 |
| Home Price | -\$164,438 | -\$111,383 | -\$56,678 | \$59,036 | \$120,885 | \$18,6079 |
| Auto GC¹ | -\$80,661 | -\$60,847 | -\$34,755 | \$46,993 | \$112,094 | \$206,804 |
| Home Price¹ | -\$174,640 | -\$124,185 | -\$72,106 | \$38,989 | \$99,511 | \$176,764 |

3 Note ¹, the results are according to VOTT = \$15/hr.

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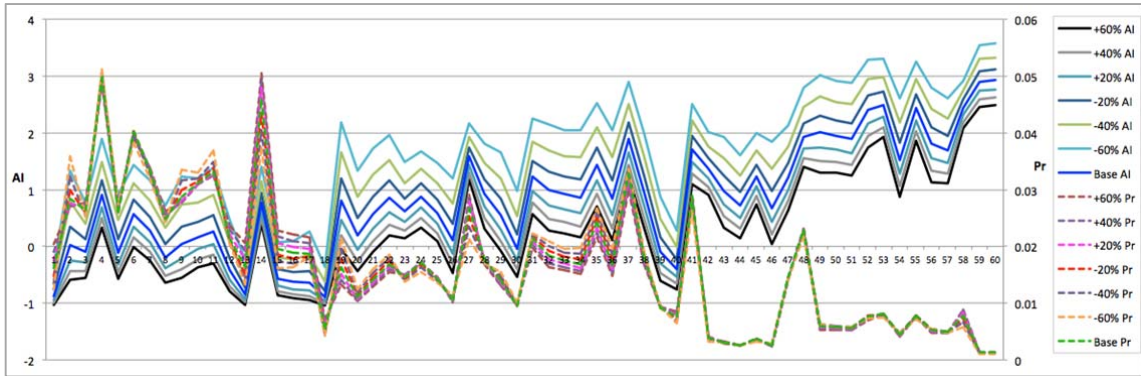
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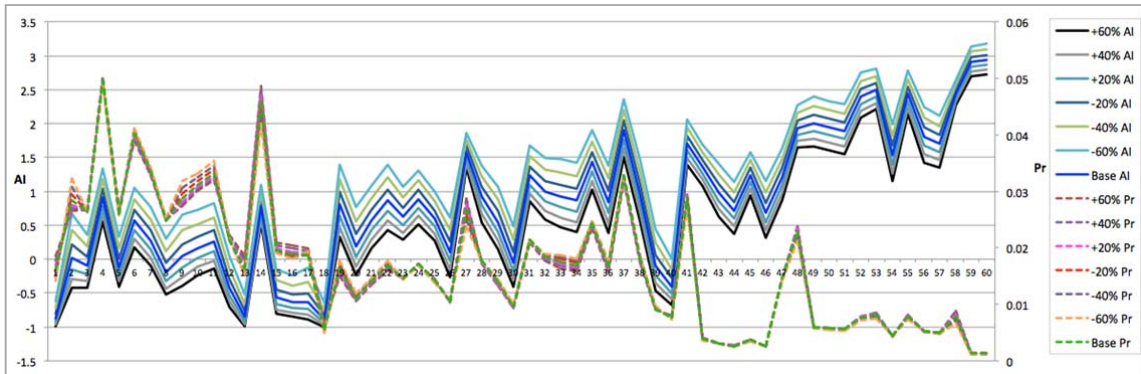
(a)



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(b)



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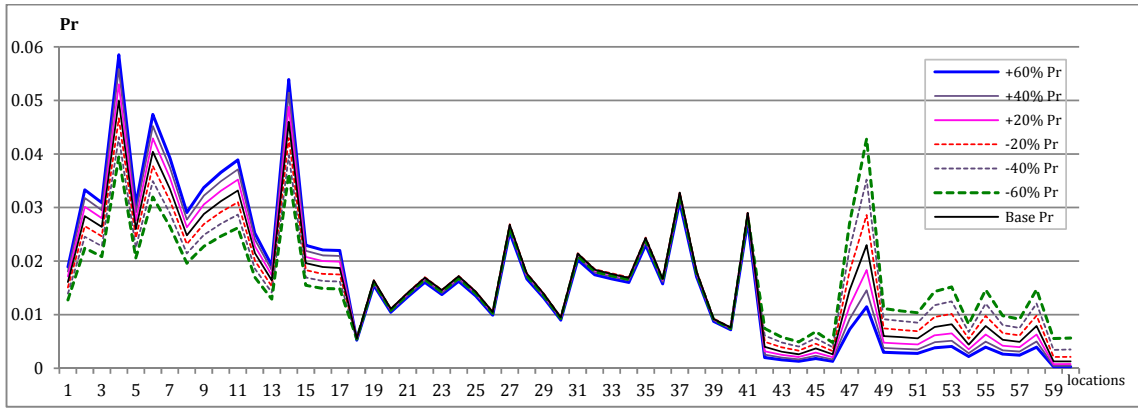
Figure 2 Changes in AI and zone choice probabilities following changes in auto's total (generalized) costs (a), in auto's operating costs (b), and in auto's travel times (c)

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Note: X-axis denotes the 60 zones (potential home locations).

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Figure 3 Changes in zone choice probabilities following home-price changes

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